

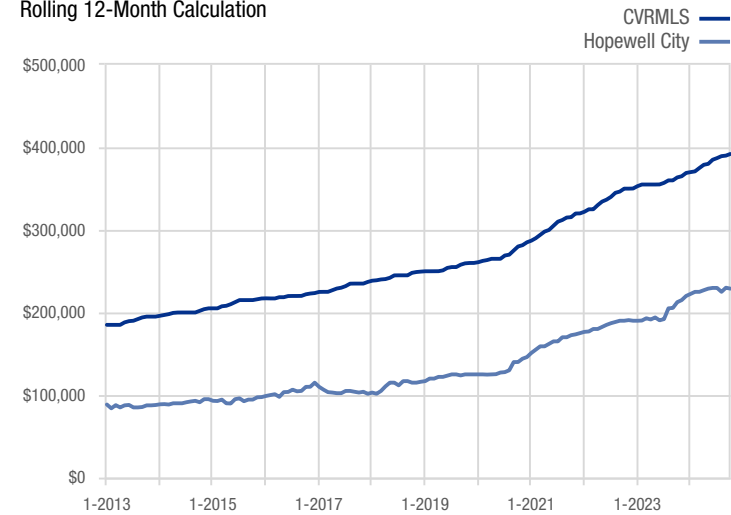
Hopewell City

Single Family	October			Year to Date		
Key Metrics	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	25	39	+ 56.0%	324	382	+ 17.9%
Pending Sales	17	35	+ 105.9%	286	290	+ 1.4%
Closed Sales	24	29	+ 20.8%	285	270	- 5.3%
Days on Market Until Sale	18	22	+ 22.2%	22	24	+ 9.1%
Median Sales Price*	\$217,500	\$212,000	- 2.5%	\$220,000	\$230,000	+ 4.5%
Average Sales Price*	\$235,388	\$220,465	- 6.3%	\$215,396	\$231,763	+ 7.6%
Percent of Original List Price Received*	96.8%	97.4%	+ 0.6%	98.4%	98.4%	0.0%
Inventory of Homes for Sale	31	56	+ 80.6%	—	—	—
Months Supply of Inventory	1.1	2.1	+ 90.9%	—	—	—

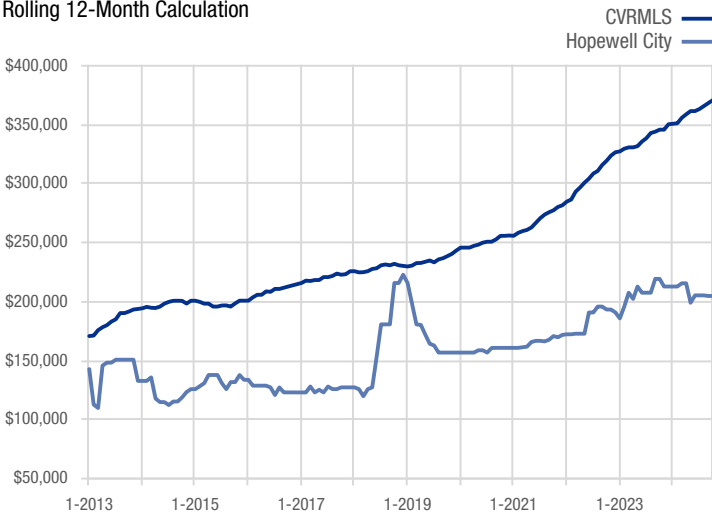
Condo/Town	October			Year to Date		
Key Metrics	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	1	1	0.0%	7	8	+ 14.3%
Pending Sales	0	1	—	6	7	+ 16.7%
Closed Sales	1	1	0.0%	6	6	0.0%
Days on Market Until Sale	6	80	+ 1,233.3%	19	45	+ 136.8%
Median Sales Price*	\$204,500	\$279,900	+ 36.9%	\$218,500	\$224,500	+ 2.7%
Average Sales Price*	\$204,500	\$279,900	+ 36.9%	\$216,583	\$202,150	- 6.7%
Percent of Original List Price Received*	101.5%	100.3%	- 1.2%	100.0%	96.0%	- 4.0%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.9	- 10.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.