Local Market Update – November 2024A Research Tool Provided by Central Virginia Regional MLS.



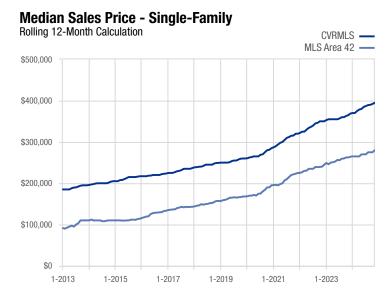
MLS Area 42

42-Henrico

| Single Family | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 11-2023 | Thru 11-2024 | % Change |
| New Listings | 37 | 41 | + 10.8% | 406 | 378 | - 6.9% |
| Pending Sales | 41 | 33 | - 19.5% | 366 | 327 | - 10.7% |
| Closed Sales | 31 | 22 | - 29.0% | 363 | 307 | - 15.4% |
| Days on Market Until Sale | 20 | 18 | - 10.0% | 23 | 20 | - 13.0% |
| Median Sales Price* | \$257,500 | \$327,275 | + 27.1% | \$263,000 | \$280,000 | + 6.5% |
| Average Sales Price* | \$267,373 | \$316,016 | + 18.2% | \$269,779 | \$292,935 | + 8.6% |
| Percent of Original List Price Received* | 99.2% | 100.8% | + 1.6% | 99.9% | 99.7% | - 0.2% |
| Inventory of Homes for Sale | 34 | 43 | + 26.5% | | _ | _ |
| Months Supply of Inventory | 1.0 | 1.5 | + 50.0% | | | _ |

| Condo/Town | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 11-2023 | Thru 11-2024 | % Change |
| New Listings | 8 | 13 | + 62.5% | 100 | 95 | - 5.0% |
| Pending Sales | 7 | 14 | + 100.0% | 77 | 82 | + 6.5% |
| Closed Sales | 7 | 10 | + 42.9% | 66 | 81 | + 22.7% |
| Days on Market Until Sale | 28 | 15 | - 46.4% | 12 | 25 | + 108.3% |
| Median Sales Price* | \$195,000 | \$288,213 | + 47.8% | \$223,750 | \$274,795 | + 22.8% |
| Average Sales Price* | \$232,342 | \$276,843 | + 19.2% | \$223,109 | \$263,715 | + 18.2% |
| Percent of Original List Price Received* | 101.0% | 99.3% | - 1.7% | 101.8% | 100.1% | - 1.7% |
| Inventory of Homes for Sale | 6 | 11 | + 83.3% | | _ | _ |
| Months Supply of Inventory | 0.9 | 1.5 | + 66.7% | | _ | _ |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.