

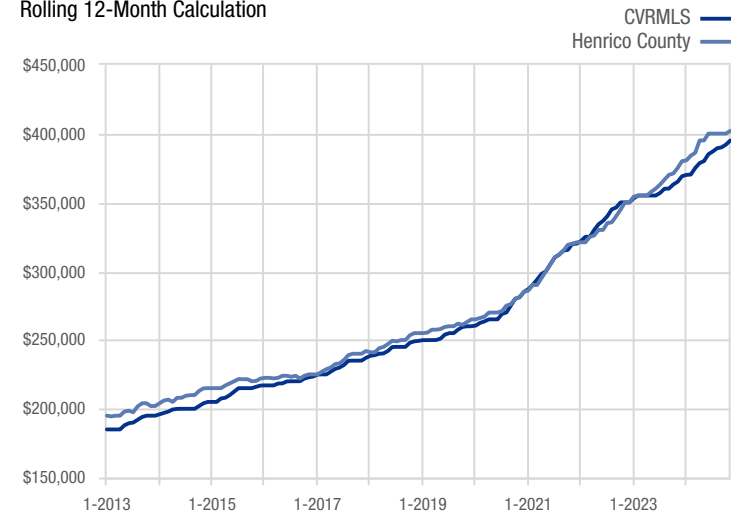
Henrico County

Single Family	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	217	204	- 6.0%	2,911	2,957	+ 1.6%
Pending Sales	220	199	- 9.5%	2,598	2,534	- 2.5%
Closed Sales	214	219	+ 2.3%	2,561	2,451	- 4.3%
Days on Market Until Sale	16	21	+ 31.3%	16	18	+ 12.5%
Median Sales Price*	\$390,500	\$410,000	+ 5.0%	\$380,000	\$405,000	+ 6.6%
Average Sales Price*	\$472,034	\$511,574	+ 8.4%	\$450,668	\$490,400	+ 8.8%
Percent of Original List Price Received*	101.4%	100.0%	- 1.4%	102.5%	101.4%	- 1.1%
Inventory of Homes for Sale	257	268	+ 4.3%	—	—	—
Months Supply of Inventory	1.1	1.2	+ 9.1%	—	—	—

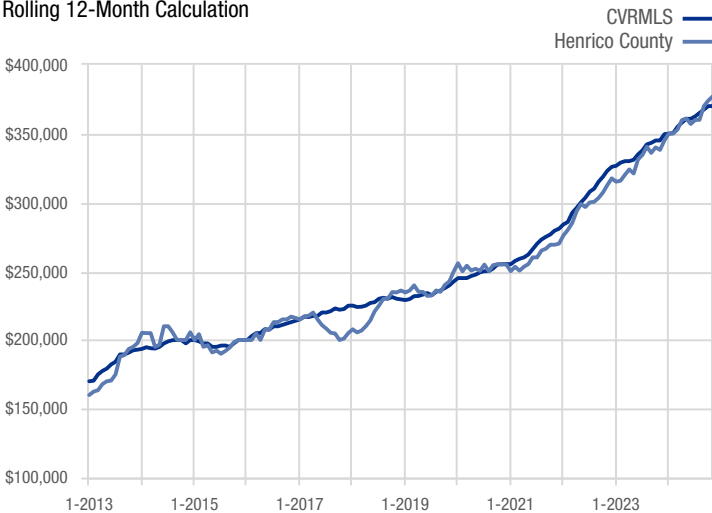
Condo/Town	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	111	96	- 13.5%	1,252	1,318	+ 5.3%
Pending Sales	88	103	+ 17.0%	1,070	1,070	0.0%
Closed Sales	70	96	+ 37.1%	1,001	1,010	+ 0.9%
Days on Market Until Sale	19	34	+ 78.9%	22	30	+ 36.4%
Median Sales Price*	\$342,355	\$411,620	+ 20.2%	\$340,000	\$374,925	+ 10.3%
Average Sales Price*	\$368,312	\$416,567	+ 13.1%	\$372,910	\$409,137	+ 9.7%
Percent of Original List Price Received*	99.6%	98.7%	- 0.9%	100.7%	100.3%	- 0.4%
Inventory of Homes for Sale	160	195	+ 21.9%	—	—	—
Months Supply of Inventory	1.7	2.0	+ 17.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.