

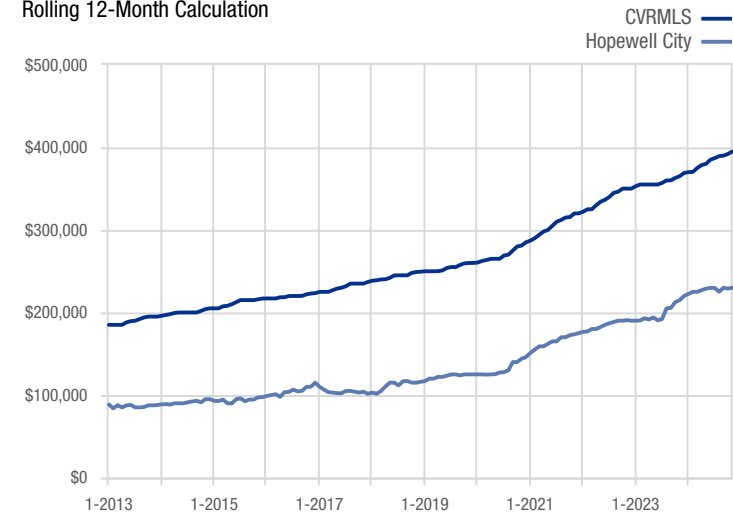
Hopewell City

Single Family	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	38	24	- 36.8%	362	408	+ 12.7%
Pending Sales	16	21	+ 31.3%	302	308	+ 2.0%
Closed Sales	18	28	+ 55.6%	303	298	- 1.7%
Days on Market Until Sale	27	23	- 14.8%	23	24	+ 4.3%
Median Sales Price*	\$227,000	\$247,500	+ 9.0%	\$220,000	\$234,500	+ 6.6%
Average Sales Price*	\$224,542	\$247,793	+ 10.4%	\$215,940	\$233,269	+ 8.0%
Percent of Original List Price Received*	96.9%	95.8%	- 1.1%	98.3%	98.1%	- 0.2%
Inventory of Homes for Sale	49	57	+ 16.3%	—	—	—
Months Supply of Inventory	1.8	2.1	+ 16.7%	—	—	—

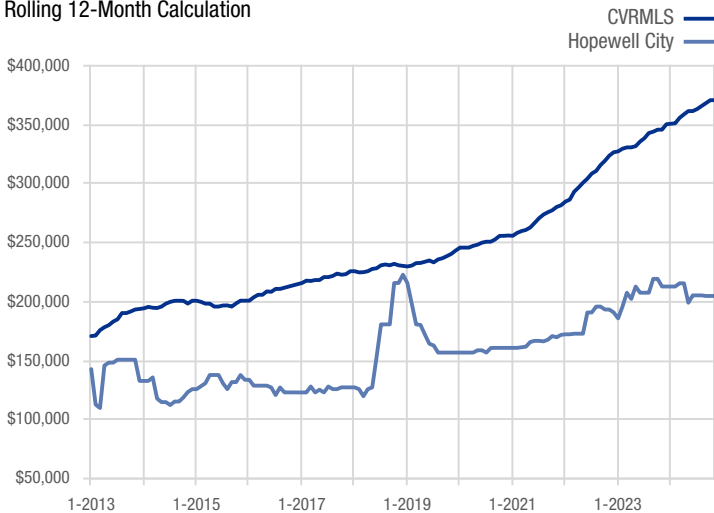
Condo/Town	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	0	0	0.0%	7	8	+ 14.3%
Pending Sales	1	0	- 100.0%	7	7	0.0%
Closed Sales	1	1	0.0%	7	7	0.0%
Days on Market Until Sale	22	27	+ 22.7%	19	43	+ 126.3%
Median Sales Price*	\$192,000	\$155,000	- 19.3%	\$212,000	\$204,000	- 3.8%
Average Sales Price*	\$192,000	\$155,000	- 19.3%	\$213,071	\$195,414	- 8.3%
Percent of Original List Price Received*	98.5%	96.9%	- 1.6%	99.8%	96.1%	- 3.7%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.9	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.