

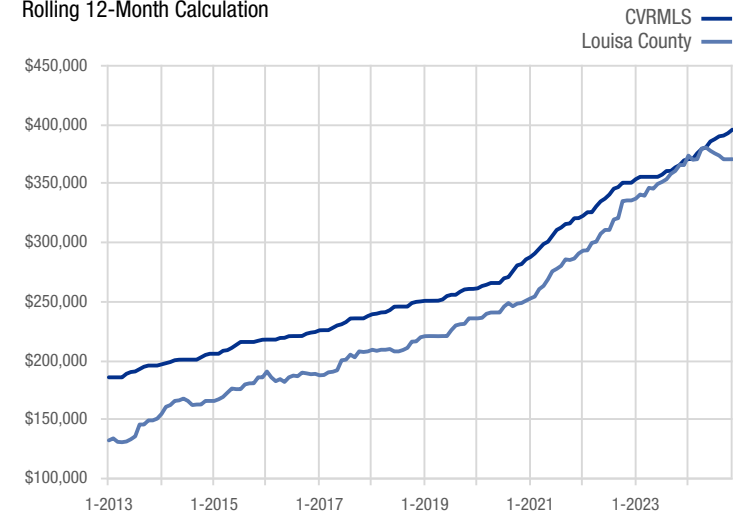
Louisa County

Single Family	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	36	35	- 2.8%	401	416	+ 3.7%
Pending Sales	26	24	- 7.7%	293	312	+ 6.5%
Closed Sales	23	19	- 17.4%	272	301	+ 10.7%
Days on Market Until Sale	98	29	- 70.4%	46	41	- 10.9%
Median Sales Price*	\$374,900	\$455,000	+ 21.4%	\$365,000	\$370,000	+ 1.4%
Average Sales Price*	\$431,654	\$645,732	+ 49.6%	\$438,426	\$456,768	+ 4.2%
Percent of Original List Price Received*	97.5%	97.7%	+ 0.2%	98.4%	97.7%	- 0.7%
Inventory of Homes for Sale	89	85	- 4.5%	—	—	—
Months Supply of Inventory	3.5	3.1	- 11.4%	—	—	—

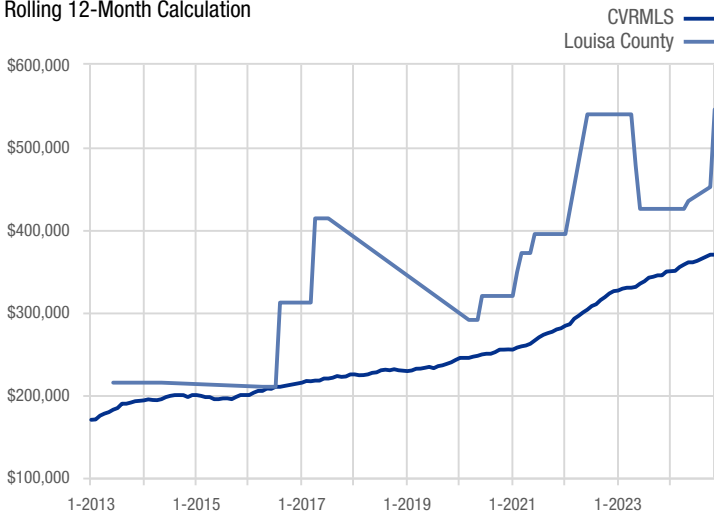
Condo/Town	November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	0	0	0.0%	2	3	+ 50.0%
Pending Sales	0	1	—	2	3	+ 50.0%
Closed Sales	0	1	—	2	2	0.0%
Days on Market Until Sale	—	7	—	21	52	+ 147.6%
Median Sales Price*	—	\$640,000	—	\$425,490	\$546,000	+ 28.3%
Average Sales Price*	—	\$640,000	—	\$425,490	\$546,000	+ 28.3%
Percent of Original List Price Received*	—	97.1%	—	97.9%	95.3%	- 2.7%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.