

MLS Area 22

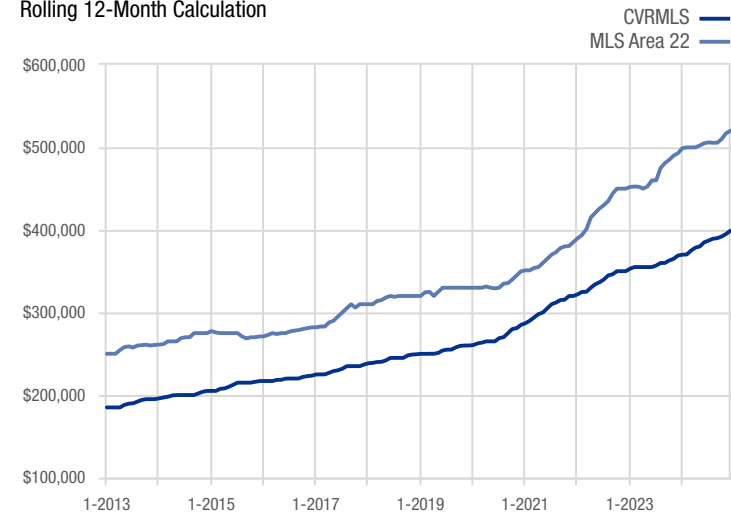
22-Henrico

| Single Family | December | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 12-2023 | Thru 12-2024 | % Change |
| New Listings | 30 | 38 | + 26.7% | 862 | 967 | + 12.2% |
| Pending Sales | 36 | 43 | + 19.4% | 779 | 842 | + 8.1% |
| Closed Sales | 69 | 71 | + 2.9% | 793 | 829 | + 4.5% |
| Days on Market Until Sale | 16 | 19 | + 18.8% | 12 | 14 | + 16.7% |
| Median Sales Price* | \$475,000 | \$512,500 | + 7.9% | \$493,000 | \$520,000 | + 5.5% |
| Average Sales Price* | \$555,514 | \$609,751 | + 9.8% | \$587,930 | \$626,840 | + 6.6% |
| Percent of Original List Price Received* | 98.6% | 99.0% | + 0.4% | 103.6% | 102.8% | - 0.8% |
| Inventory of Homes for Sale | 46 | 39 | - 15.2% | — | — | — |
| Months Supply of Inventory | 0.7 | 0.6 | - 14.3% | — | — | — |

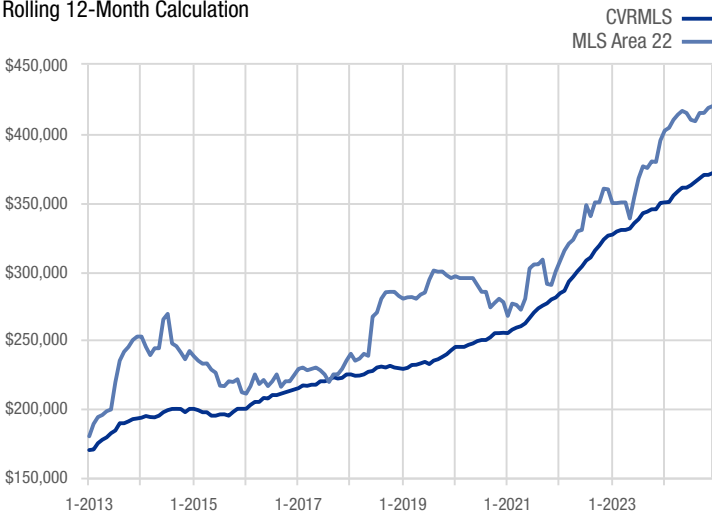
| Condo/Town | December | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 12-2023 | Thru 12-2024 | % Change |
| New Listings | 17 | 27 | + 58.8% | 454 | 521 | + 14.8% |
| Pending Sales | 25 | 32 | + 28.0% | 408 | 433 | + 6.1% |
| Closed Sales | 40 | 43 | + 7.5% | 409 | 430 | + 5.1% |
| Days on Market Until Sale | 38 | 37 | - 2.6% | 23 | 32 | + 39.1% |
| Median Sales Price* | \$427,269 | \$446,250 | + 4.4% | \$395,000 | \$420,029 | + 6.3% |
| Average Sales Price* | \$453,189 | \$464,029 | + 2.4% | \$425,038 | \$446,888 | + 5.1% |
| Percent of Original List Price Received* | 98.9% | 97.5% | - 1.4% | 101.3% | 100.1% | - 1.2% |
| Inventory of Homes for Sale | 40 | 51 | + 27.5% | — | — | — |
| Months Supply of Inventory | 1.2 | 1.4 | + 16.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.