Local Market Update – December 2024A Research Tool Provided by Central Virginia Regional MLS.



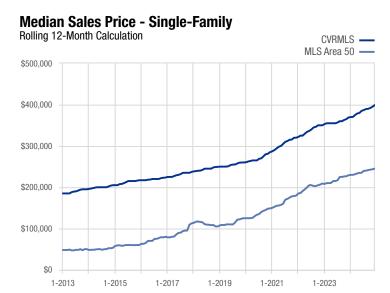
MLS Area 50

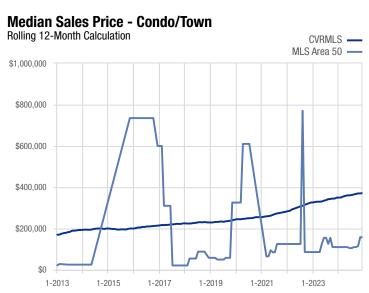
50-Richmond

| Single Family | December | | | Year to Date | | | |
|--|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2023 | 2024 | % Change | Thru 12-2023 | Thru 12-2024 | % Change | |
| New Listings | 26 | 31 | + 19.2% | 442 | 464 | + 5.0% | |
| Pending Sales | 15 | 12 | - 20.0% | 343 | 338 | - 1.5% | |
| Closed Sales | 30 | 36 | + 20.0% | 345 | 342 | - 0.9% | |
| Days on Market Until Sale | 28 | 54 | + 92.9% | 22 | 26 | + 18.2% | |
| Median Sales Price* | \$237,500 | \$266,000 | + 12.0% | \$229,000 | \$245,000 | + 7.0% | |
| Average Sales Price* | \$240,733 | \$267,947 | + 11.3% | \$231,523 | \$253,293 | + 9.4% | |
| Percent of Original List Price Received* | 99.7% | 96.3% | - 3.4% | 99.0% | 98.9% | - 0.1% | |
| Inventory of Homes for Sale | 60 | 58 | - 3.3% | | _ | _ | |
| Months Supply of Inventory | 2.1 | 2.1 | 0.0% | | _ | _ | |

| Condo/Town | December | | | Year to Date | | |
|--|----------|------|----------|--------------|--------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 12-2023 | Thru 12-2024 | % Change |
| New Listings | 0 | 2 | | 16 | 23 | + 43.8% |
| Pending Sales | 0 | 0 | 0.0% | 10 | 9 | - 10.0% |
| Closed Sales | 0 | 0 | 0.0% | 9 | 3 | - 66.7% |
| Days on Market Until Sale | _ | _ | | 17 | 31 | + 82.4% |
| Median Sales Price* | _ | | | \$110,000 | \$158,000 | + 43.6% |
| Average Sales Price* | _ | _ | | \$116,111 | \$190,967 | + 64.5% |
| Percent of Original List Price Received* | _ | | | 93.3% | 95.8% | + 2.7% |
| Inventory of Homes for Sale | 0 | 6 | | | _ | _ |
| Months Supply of Inventory | _ | 2.7 | | | _ | _ |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.