

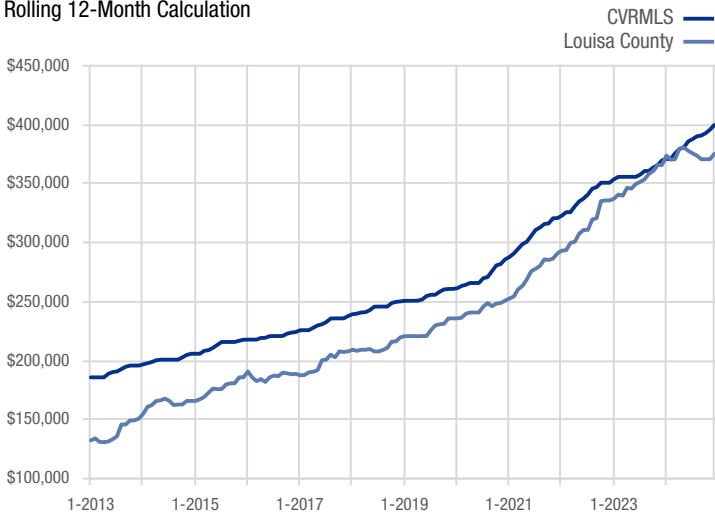
Louisa County

Single Family	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	25	17	- 32.0%	426	434	+ 1.9%
Pending Sales	16	19	+ 18.8%	309	331	+ 7.1%
Closed Sales	28	26	- 7.1%	300	327	+ 9.0%
Days on Market Until Sale	36	32	- 11.1%	45	41	- 8.9%
Median Sales Price*	\$364,900	\$459,900	+ 26.0%	\$365,000	\$374,500	+ 2.6%
Average Sales Price*	\$426,694	\$455,105	+ 6.7%	\$437,331	\$456,635	+ 4.4%
Percent of Original List Price Received*	96.6%	97.6%	+ 1.0%	98.2%	97.7%	- 0.5%
Inventory of Homes for Sale	82	76	- 7.3%	—	—	—
Months Supply of Inventory	3.2	2.8	- 12.5%	—	—	—

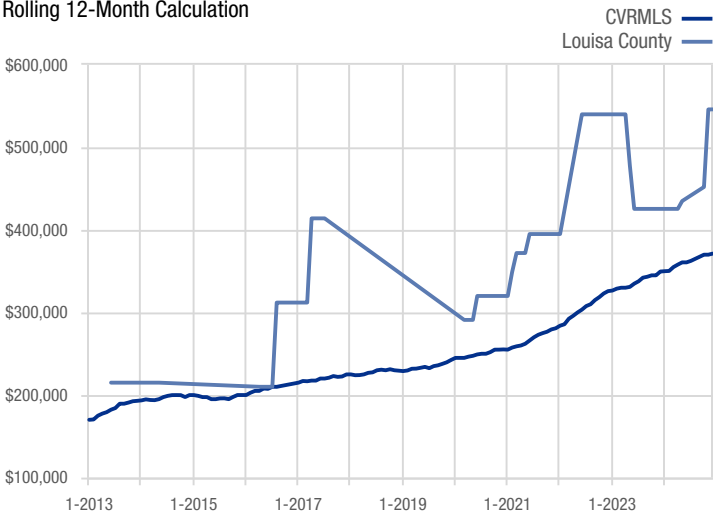
Condo/Town	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	0	1	—	2	4	+ 100.0%
Pending Sales	0	1	—	2	4	+ 100.0%
Closed Sales	0	0	0.0%	2	2	0.0%
Days on Market Until Sale	—	—	—	21	52	+ 147.6%
Median Sales Price*	—	—	—	\$425,490	\$546,000	+ 28.3%
Average Sales Price*	—	—	—	\$425,490	\$546,000	+ 28.3%
Percent of Original List Price Received*	—	—	—	97.9%	95.3%	- 2.7%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.