

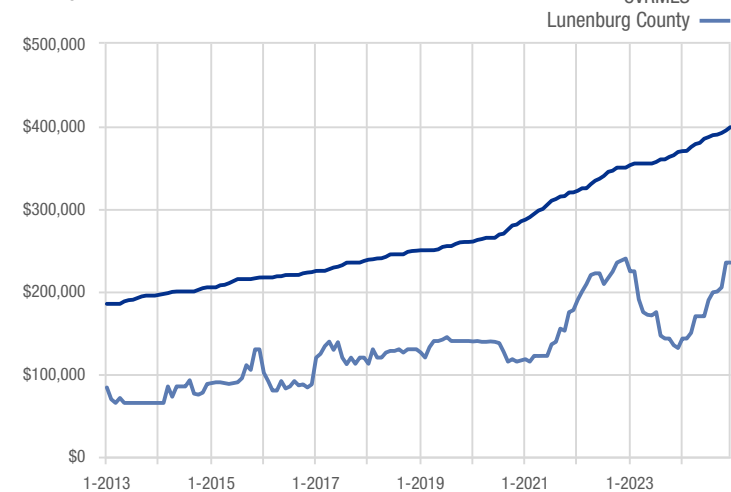
Lunenburg County

Single Family	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	4	1	- 75.0%	49	54	+ 10.2%
Pending Sales	1	2	+ 100.0%	43	37	- 14.0%
Closed Sales	1	3	+ 200.0%	44	31	- 29.5%
Days on Market Until Sale	6	43	+ 616.7%	54	51	- 5.6%
Median Sales Price*	\$320,000	\$235,000	- 26.6%	\$131,500	\$235,000	+ 78.7%
Average Sales Price*	\$320,000	\$208,300	- 34.9%	\$179,065	\$281,172	+ 57.0%
Percent of Original List Price Received*	100.0%	96.4%	- 3.6%	105.2%	95.6%	- 9.1%
Inventory of Homes for Sale	7	11	+ 57.1%	—	—	—
Months Supply of Inventory	1.8	3.6	+ 100.0%	—	—	—

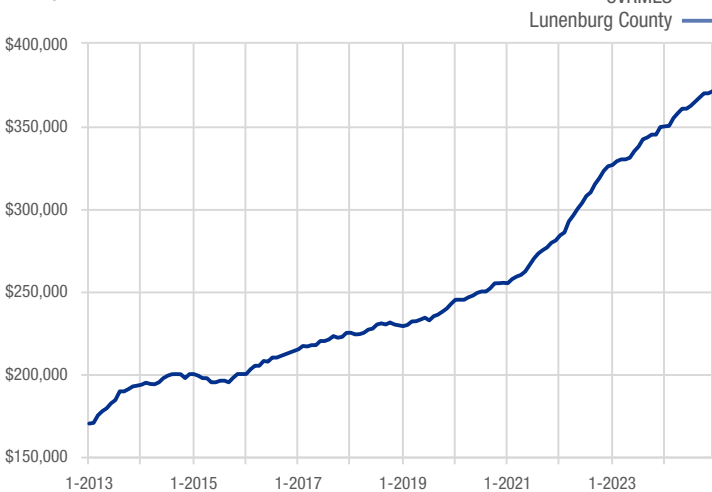
Condo/Town	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.