

MLS Area 34

34-Henrico

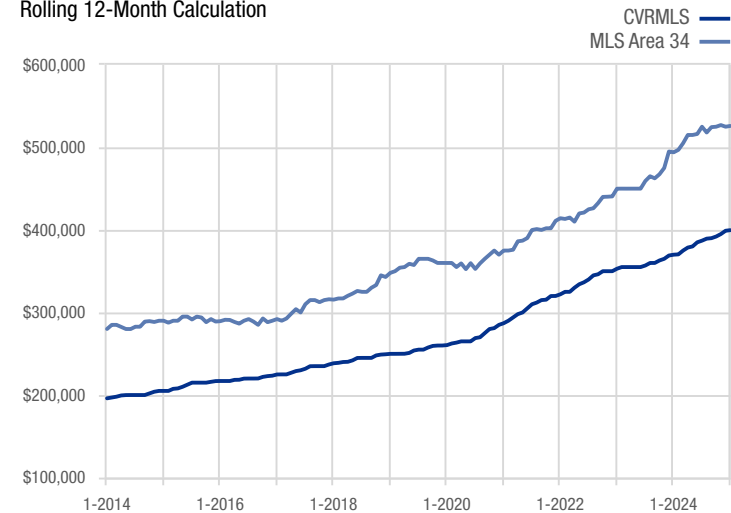
Single Family	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	53	49	- 7.5%	53	49	- 7.5%
Pending Sales	51	38	- 25.5%	51	38	- 25.5%
Closed Sales	33	31	- 6.1%	33	31	- 6.1%
Days on Market Until Sale	14	29	+ 107.1%	14	29	+ 107.1%
Median Sales Price*	\$422,000	\$478,000	+ 13.3%	\$422,000	\$478,000	+ 13.3%
Average Sales Price*	\$557,080	\$538,577	- 3.3%	\$557,080	\$538,577	- 3.3%
Percent of Original List Price Received*	99.9%	98.5%	- 1.4%	99.9%	98.5%	- 1.4%
Inventory of Homes for Sale	39	48	+ 23.1%	—	—	—
Months Supply of Inventory	0.6	0.9	+ 50.0%	—	—	—

Condo/Town	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	40	29	- 27.5%	40	29	- 27.5%
Pending Sales	32	33	+ 3.1%	32	33	+ 3.1%
Closed Sales	32	22	- 31.3%	32	22	- 31.3%
Days on Market Until Sale	24	37	+ 54.2%	24	37	+ 54.2%
Median Sales Price*	\$412,750	\$503,098	+ 21.9%	\$412,750	\$503,098	+ 21.9%
Average Sales Price*	\$399,373	\$457,786	+ 14.6%	\$399,373	\$457,786	+ 14.6%
Percent of Original List Price Received*	99.7%	99.7%	0.0%	99.7%	99.7%	0.0%
Inventory of Homes for Sale	44	46	+ 4.5%	—	—	—
Months Supply of Inventory	1.1	1.2	+ 9.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

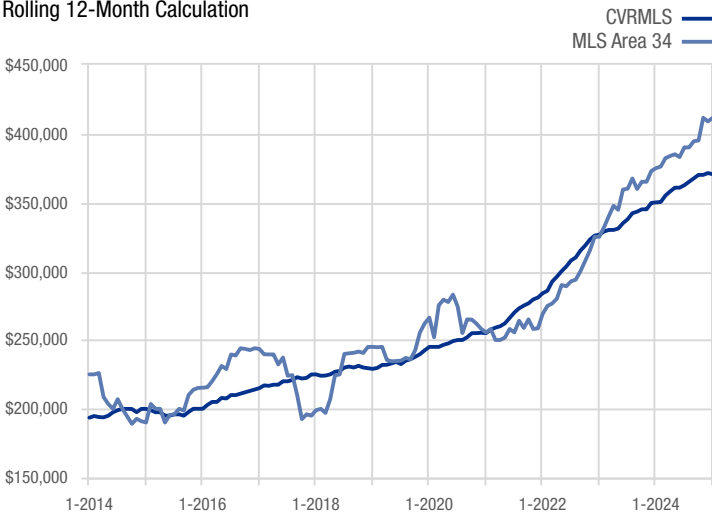
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.