

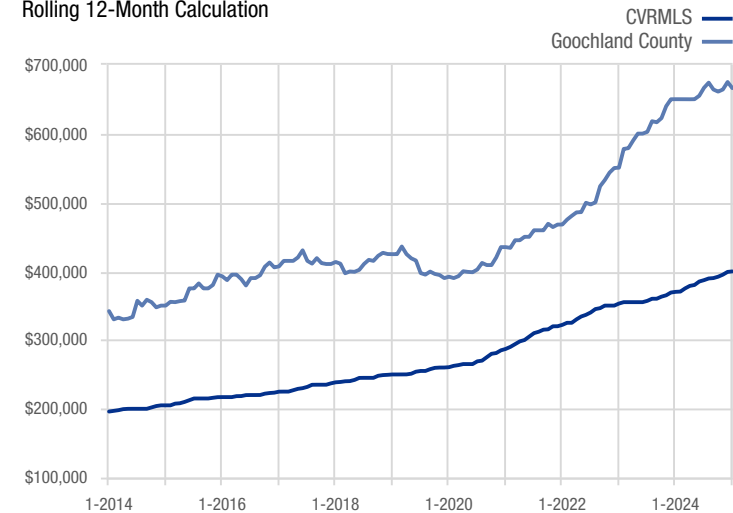
Goochland County

Single Family	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	46	44	- 4.3%	46	44	- 4.3%
Pending Sales	23	24	+ 4.3%	23	24	+ 4.3%
Closed Sales	21	23	+ 9.5%	21	23	+ 9.5%
Days on Market Until Sale	32	46	+ 43.8%	32	46	+ 43.8%
Median Sales Price*	\$679,500	\$620,000	- 8.8%	\$679,500	\$620,000	- 8.8%
Average Sales Price*	\$872,265	\$758,673	- 13.0%	\$872,265	\$758,673	- 13.0%
Percent of Original List Price Received*	98.0%	99.5%	+ 1.5%	98.0%	99.5%	+ 1.5%
Inventory of Homes for Sale	88	75	- 14.8%	—	—	—
Months Supply of Inventory	3.1	2.4	- 22.6%	—	—	—

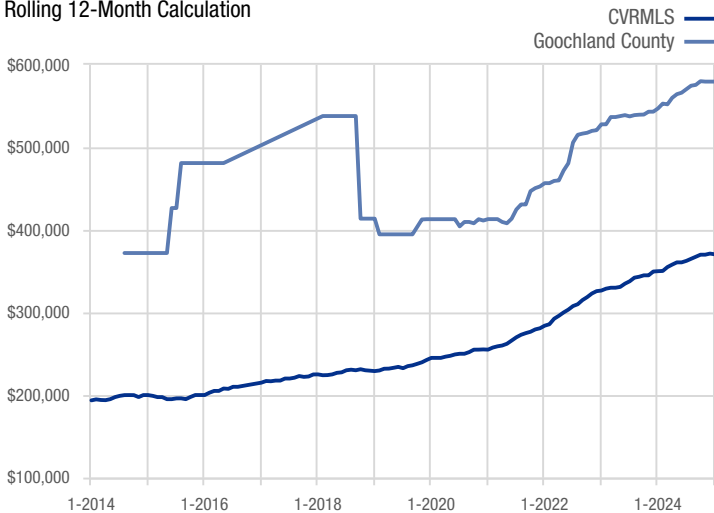
Condo/Town	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	8	6	- 25.0%	8	6	- 25.0%
Pending Sales	6	4	- 33.3%	6	4	- 33.3%
Closed Sales	3	1	- 66.7%	3	1	- 66.7%
Days on Market Until Sale	26	40	+ 53.8%	26	40	+ 53.8%
Median Sales Price*	\$565,260	\$535,000	- 5.4%	\$565,260	\$535,000	- 5.4%
Average Sales Price*	\$577,100	\$535,000	- 7.3%	\$577,100	\$535,000	- 7.3%
Percent of Original List Price Received*	108.4%	100.0%	- 7.7%	108.4%	100.0%	- 7.7%
Inventory of Homes for Sale	6	9	+ 50.0%	—	—	—
Months Supply of Inventory	1.5	2.0	+ 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.