

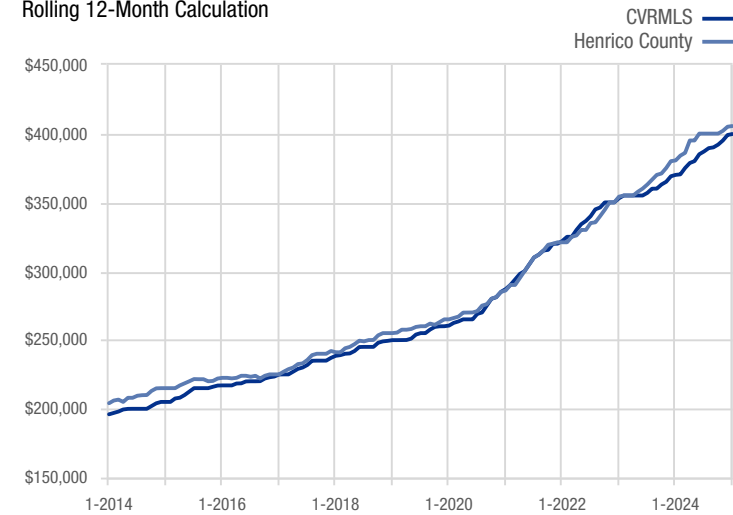
Henrico County

Single Family	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	214	193	- 9.8%	214	193	- 9.8%
Pending Sales	172	161	- 6.4%	172	161	- 6.4%
Closed Sales	126	155	+ 23.0%	126	155	+ 23.0%
Days on Market Until Sale	20	34	+ 70.0%	20	34	+ 70.0%
Median Sales Price*	\$367,000	\$385,000	+ 4.9%	\$367,000	\$385,000	+ 4.9%
Average Sales Price*	\$443,819	\$424,042	- 4.5%	\$443,819	\$424,042	- 4.5%
Percent of Original List Price Received*	99.6%	99.2%	- 0.4%	99.6%	99.2%	- 0.4%
Inventory of Homes for Sale	227	208	- 8.4%	—	—	—
Months Supply of Inventory	1.0	0.9	- 10.0%	—	—	—

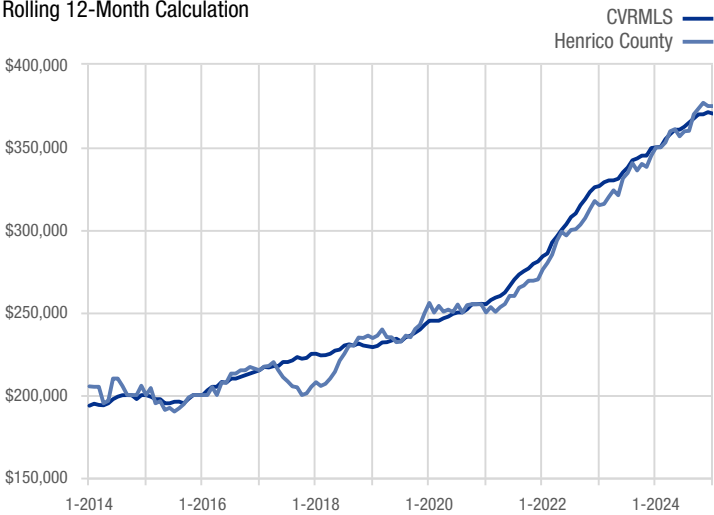
Condo/Town	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	112	103	- 8.0%	112	103	- 8.0%
Pending Sales	97	89	- 8.2%	97	89	- 8.2%
Closed Sales	70	67	- 4.3%	70	67	- 4.3%
Days on Market Until Sale	31	44	+ 41.9%	31	44	+ 41.9%
Median Sales Price*	\$351,233	\$367,000	+ 4.5%	\$351,233	\$367,000	+ 4.5%
Average Sales Price*	\$388,280	\$392,935	+ 1.2%	\$388,280	\$392,935	+ 1.2%
Percent of Original List Price Received*	99.8%	96.8%	- 3.0%	99.8%	96.8%	- 3.0%
Inventory of Homes for Sale	137	171	+ 24.8%	—	—	—
Months Supply of Inventory	1.4	1.8	+ 28.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.