

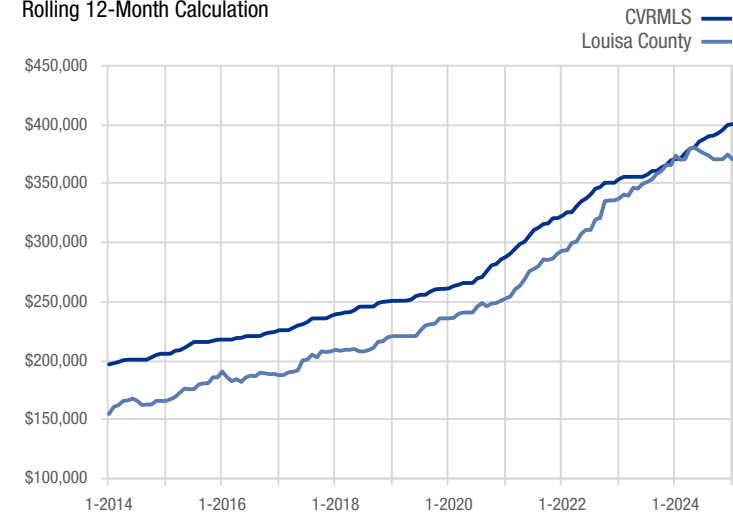
Louisa County

| Single Family | January | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 1-2024 | Thru 1-2025 | % Change |
| New Listings | 27 | 44 | + 63.0% | 27 | 44 | + 63.0% |
| Pending Sales | 41 | 30 | - 26.8% | 41 | 30 | - 26.8% |
| Closed Sales | 19 | 22 | + 15.8% | 19 | 22 | + 15.8% |
| Days on Market Until Sale | 59 | 31 | - 47.5% | 59 | 31 | - 47.5% |
| Median Sales Price* | \$392,500 | \$349,750 | - 10.9% | \$392,500 | \$349,750 | - 10.9% |
| Average Sales Price* | \$414,362 | \$459,205 | + 10.8% | \$414,362 | \$459,205 | + 10.8% |
| Percent of Original List Price Received* | 96.8% | 96.9% | + 0.1% | 96.8% | 96.9% | + 0.1% |
| Inventory of Homes for Sale | 63 | 88 | + 39.7% | — | — | — |
| Months Supply of Inventory | 2.3 | 3.3 | + 43.5% | — | — | — |

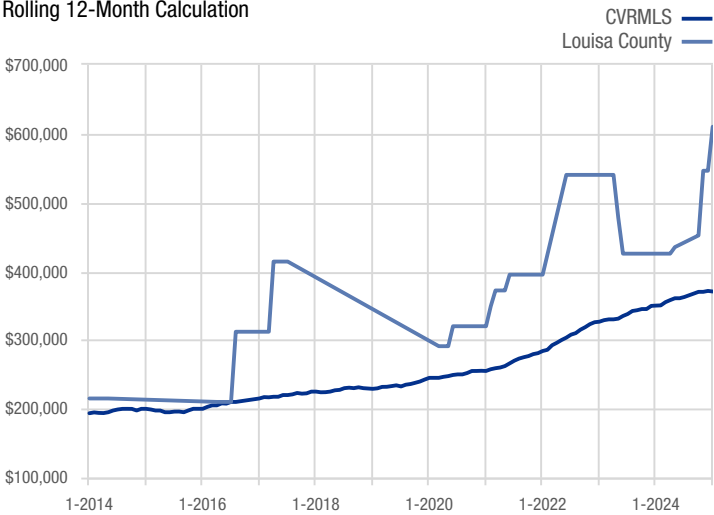
| Condo/Town | January | | | Year to Date | | |
|--|---------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 1-2024 | Thru 1-2025 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 1 | — | 0 | 1 | — |
| Days on Market Until Sale | — | 12 | — | — | 12 | — |
| Median Sales Price* | — | \$610,000 | — | — | \$610,000 | — |
| Average Sales Price* | — | \$610,000 | — | — | \$610,000 | — |
| Percent of Original List Price Received* | — | 95.9% | — | — | 95.9% | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.