

Richmond Metro

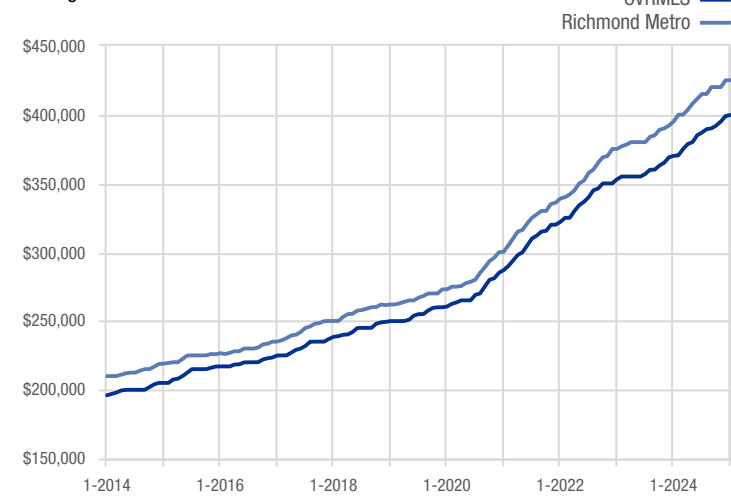
Chesterfield, Hanover, Henrico, and Richmond City

Single Family	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	871	885	+ 1.6%	871	885	+ 1.6%
Pending Sales	737	680	- 7.7%	737	680	- 7.7%
Closed Sales	508	567	+ 11.6%	508	567	+ 11.6%
Days on Market Until Sale	27	32	+ 18.5%	27	32	+ 18.5%
Median Sales Price*	\$389,500	\$400,000	+ 2.7%	\$389,500	\$400,000	+ 2.7%
Average Sales Price*	\$441,700	\$469,611	+ 6.3%	\$441,700	\$469,611	+ 6.3%
Percent of Original List Price Received*	99.0%	99.3%	+ 0.3%	99.0%	99.3%	+ 0.3%
Inventory of Homes for Sale	1,127	1,067	- 5.3%	—	—	—
Months Supply of Inventory	1.4	1.2	- 14.3%	—	—	—

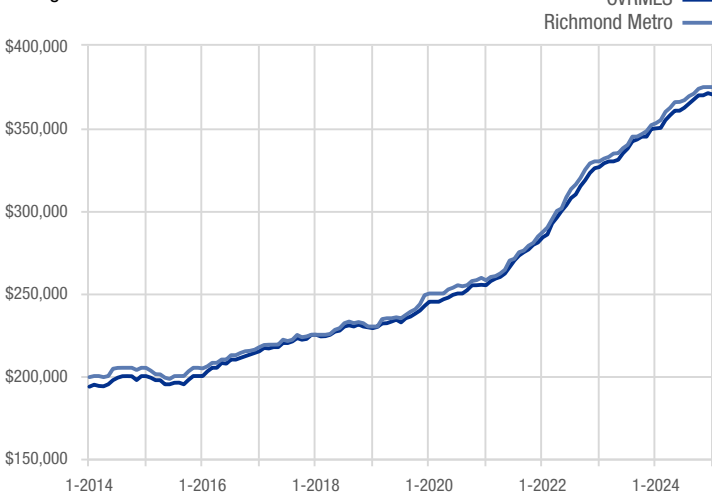
Condo/Town	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	288	258	- 10.4%	288	258	- 10.4%
Pending Sales	215	192	- 10.7%	215	192	- 10.7%
Closed Sales	142	140	- 1.4%	142	140	- 1.4%
Days on Market Until Sale	29	42	+ 44.8%	29	42	+ 44.8%
Median Sales Price*	\$351,233	\$349,860	- 0.4%	\$351,233	\$349,860	- 0.4%
Average Sales Price*	\$367,152	\$375,172	+ 2.2%	\$367,152	\$375,172	+ 2.2%
Percent of Original List Price Received*	99.8%	97.3%	- 2.5%	99.8%	97.3%	- 2.5%
Inventory of Homes for Sale	417	509	+ 22.1%	—	—	—
Months Supply of Inventory	1.9	2.4	+ 26.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.