

Tri-Cities

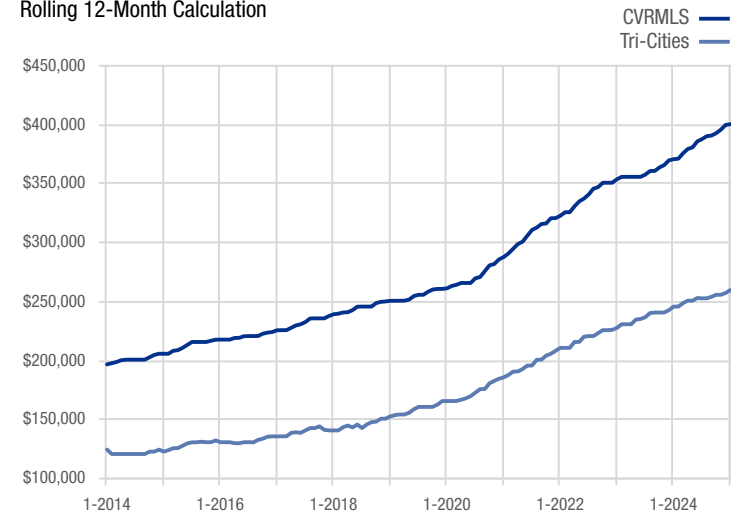
Colonial Heights, Dinwiddie, Hopewell, Petersburg, and Prince George

Single Family	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	122	136	+ 11.5%	122	136	+ 11.5%
Pending Sales	132	108	- 18.2%	132	108	- 18.2%
Closed Sales	107	91	- 15.0%	107	91	- 15.0%
Days on Market Until Sale	33	33	0.0%	33	33	0.0%
Median Sales Price*	\$240,000	\$272,500	+ 13.5%	\$240,000	\$272,500	+ 13.5%
Average Sales Price*	\$253,522	\$277,261	+ 9.4%	\$253,522	\$277,261	+ 9.4%
Percent of Original List Price Received*	96.9%	96.0%	- 0.9%	96.9%	96.0%	- 0.9%
Inventory of Homes for Sale	209	252	+ 20.6%	—	—	—
Months Supply of Inventory	1.5	1.9	+ 26.7%	—	—	—

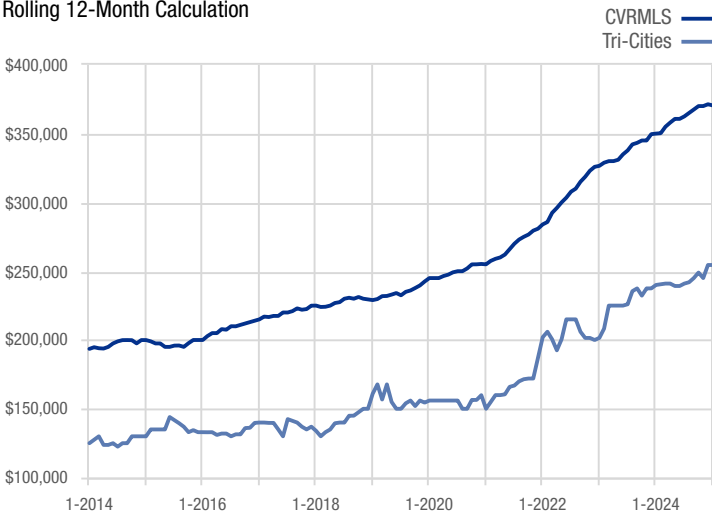
Condo/Town	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	1	3	+ 200.0%	1	3	+ 200.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	14	50	+ 257.1%	14	50	+ 257.1%
Median Sales Price*	\$270,000	\$277,500	+ 2.8%	\$270,000	\$277,500	+ 2.8%
Average Sales Price*	\$270,000	\$277,500	+ 2.8%	\$270,000	\$277,500	+ 2.8%
Percent of Original List Price Received*	100.4%	99.1%	- 1.3%	100.4%	99.1%	- 1.3%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	1.4	3.0	+ 114.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.