## **Local Market Update – February 2025**A Research Tool Provided by Central Virginia Regional MLS.



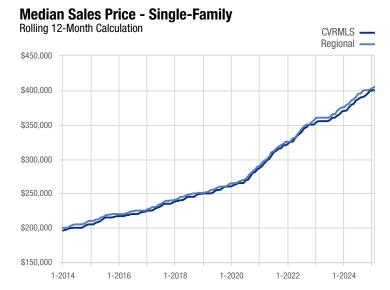
## Regional

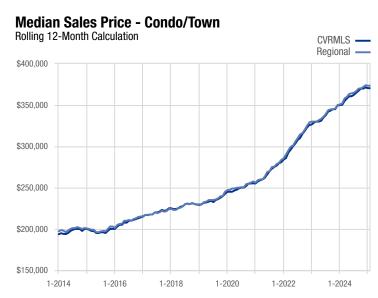
Amelia, Charles City, Chesterfield, Colonial Heights, Dinwiddie, Goochland, Hanover, Henrico, Hopewell, King & Queen, King William, New Kent, Petersburg, Powhatan, Prince George, and Richmond City.

| Single Family                            | February  |           |          | Year to Date |             |          |  |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 2-2024  | Thru 2-2025 | % Change |  |
| New Listings                             | 1,302     | 1,114     | - 14.4%  | 2,445        | 2,323       | - 5.0%   |  |
| Pending Sales                            | 1,030     | 1,026     | - 0.4%   | 2,010        | 1,875       | - 6.7%   |  |
| Closed Sales                             | 926       | 781       | - 15.7%  | 1,634        | 1,528       | - 6.5%   |  |
| Days on Market Until Sale                | 32        | 36        | + 12.5%  | 30           | 35          | + 16.7%  |  |
| Median Sales Price*                      | \$380,000 | \$397,500 | + 4.6%   | \$375,000    | \$395,000   | + 5.3%   |  |
| Average Sales Price*                     | \$434,143 | \$456,755 | + 5.2%   | \$429,705    | \$454,873   | + 5.9%   |  |
| Percent of Original List Price Received* | 99.5%     | 99.2%     | - 0.3%   | 99.2%        | 99.1%       | - 0.1%   |  |
| Inventory of Homes for Sale              | 1,712     | 1,570     | - 8.3%   |              | _           | _        |  |
| Months Supply of Inventory               | 1.6       | 1.4       | - 12.5%  |              |             | _        |  |

| Condo/Town                               | February  |           |          | Year to Date |             |          |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 2-2024  | Thru 2-2025 | % Change |
| New Listings                             | 259       | 294       | + 13.5%  | 563          | 582         | + 3.4%   |
| Pending Sales                            | 211       | 254       | + 20.4%  | 440          | 457         | + 3.9%   |
| Closed Sales                             | 212       | 179       | - 15.6%  | 360          | 325         | - 9.7%   |
| Days on Market Until Sale                | 37        | 41        | + 10.8%  | 34           | 41          | + 20.6%  |
| Median Sales Price*                      | \$367,000 | \$360,000 | - 1.9%   | \$360,320    | \$354,840   | - 1.5%   |
| Average Sales Price*                     | \$371,432 | \$392,119 | + 5.6%   | \$370,779    | \$383,981   | + 3.6%   |
| Percent of Original List Price Received* | 100.1%    | 98.4%     | - 1.7%   | 100.0%       | 97.9%       | - 2.1%   |
| Inventory of Homes for Sale              | 436       | 525       | + 20.4%  |              | _           | _        |
| Months Supply of Inventory               | 1.9       | 2.3       | + 21.1%  |              | _           | _        |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of March 10, 2025. All data from Central Virginia Regional MLS. Report © 2025 ShowingTime Plus, LLC.