Local Market Update – March 2025A Research Tool Provided by Central Virginia Regional MLS.

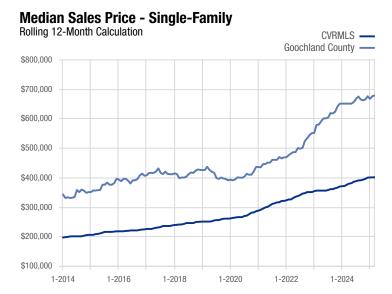


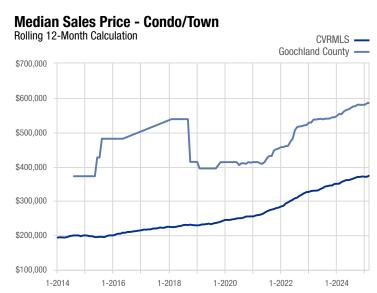
Goochland County

Single Family	March			Year to Date			
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change	
New Listings	47	59	+ 25.5%	134	137	+ 2.2%	
Pending Sales	37	48	+ 29.7%	94	100	+ 6.4%	
Closed Sales	21	37	+ 76.2%	63	85	+ 34.9%	
Days on Market Until Sale	22	36	+ 63.6%	28	48	+ 71.4%	
Median Sales Price*	\$630,000	\$685,000	+ 8.7%	\$630,000	\$657,300	+ 4.3%	
Average Sales Price*	\$803,101	\$697,176	- 13.2%	\$751,052	\$707,590	- 5.8%	
Percent of Original List Price Received*	100.5%	101.9%	+ 1.4%	99.4%	100.4%	+ 1.0%	
Inventory of Homes for Sale	88	76	- 13.6%		_	_	
Months Supply of Inventory	3.0	2.4	- 20.0%		_	_	

Condo/Town	March			Year to Date			
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change	
New Listings	0	4		22	16	- 27.3%	
Pending Sales	3	1	- 66.7%	18	11	- 38.9%	
Closed Sales	1	6	+ 500.0%	11	13	+ 18.2%	
Days on Market Until Sale	0	27		32	17	- 46.9%	
Median Sales Price*	\$593,505	\$595,740	+ 0.4%	\$580,140	\$603,500	+ 4.0%	
Average Sales Price*	\$593,505	\$605,972	+ 2.1%	\$578,245	\$605,660	+ 4.7%	
Percent of Original List Price Received*	104.8%	105.1%	+ 0.3%	106.6%	105.4%	- 1.1%	
Inventory of Homes for Sale	8	7	- 12.5%		_	_	
Months Supply of Inventory	1.8	1.8	0.0%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.