Local Market Update – March 2025A Research Tool Provided by Central Virginia Regional MLS.

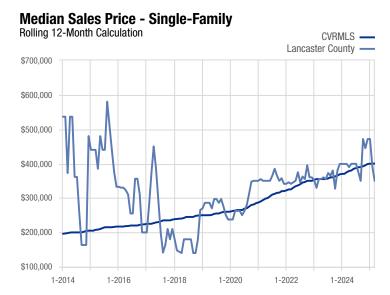


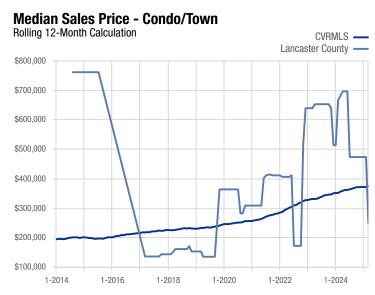
Lancaster County

Single Family	March			Year to Date			
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change	
New Listings	5	8	+ 60.0%	14	27	+ 92.9%	
Pending Sales	0	7		7	12	+ 71.4%	
Closed Sales	6	3	- 50.0%	7	10	+ 42.9%	
Days on Market Until Sale	56	44	- 21.4%	49	98	+ 100.0%	
Median Sales Price*	\$377,500	\$299,990	- 20.5%	\$310,000	\$230,000	- 25.8%	
Average Sales Price*	\$511,667	\$277,327	- 45.8%	\$468,857	\$271,098	- 42.2%	
Percent of Original List Price Received*	97.8%	99.3%	+ 1.5%	98.3%	86.5%	- 12.0%	
Inventory of Homes for Sale	16	20	+ 25.0%		_	_	
Months Supply of Inventory	4.8	5.0	+ 4.2%		_	_	

Condo/Town	March			Year to Date			
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change	
New Listings	0	0	0.0%	1	0	- 100.0%	
Pending Sales	0	0	0.0%	1	0	- 100.0%	
Closed Sales	1	0	- 100.0%	1	0	- 100.0%	
Days on Market Until Sale	57	_		57	_	_	
Median Sales Price*	\$695,000	_		\$695,000	_	_	
Average Sales Price*	\$695,000	_		\$695,000	_	_	
Percent of Original List Price Received*	92.8%			92.8%	_	_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_				_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.