

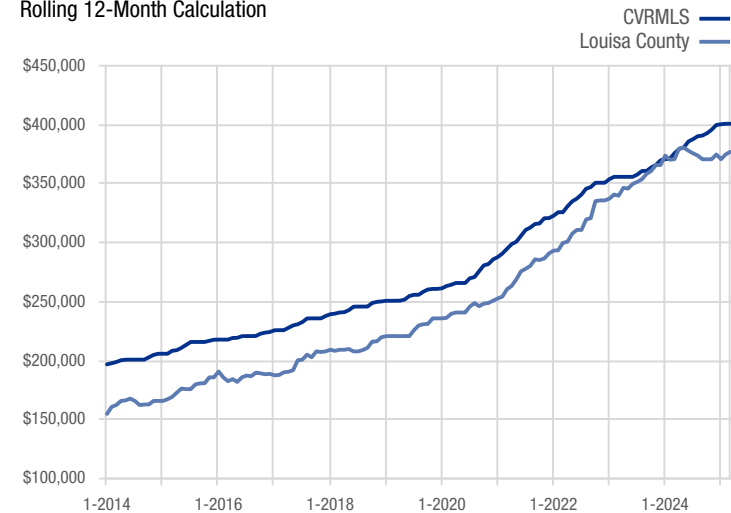
Louisa County

Single Family	March			Year to Date		
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	40	40	0.0%	112	124	+ 10.7%
Pending Sales	24	33	+ 37.5%	91	94	+ 3.3%
Closed Sales	31	28	- 9.7%	73	70	- 4.1%
Days on Market Until Sale	57	57	0.0%	61	49	- 19.7%
Median Sales Price*	\$360,875	\$384,995	+ 6.7%	\$361,815	\$373,250	+ 3.2%
Average Sales Price*	\$473,662	\$419,571	- 11.4%	\$436,630	\$448,331	+ 2.7%
Percent of Original List Price Received*	97.1%	97.1%	0.0%	96.0%	97.4%	+ 1.5%
Inventory of Homes for Sale	79	90	+ 13.9%	—	—	—
Months Supply of Inventory	2.9	3.2	+ 10.3%	—	—	—

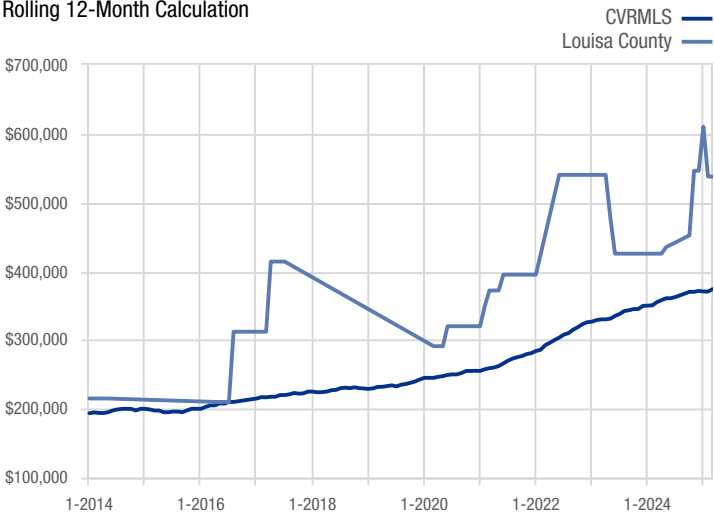
Condo/Town	March			Year to Date		
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	68	—
Median Sales Price*	—	—	—	—	\$537,500	—
Average Sales Price*	—	—	—	—	\$537,500	—
Percent of Original List Price Received*	—	—	—	—	95.8%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.5	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.