Local Market Update – April 2025A Research Tool Provided by Central Virginia Regional MLS.

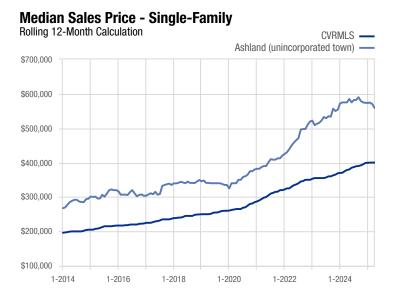


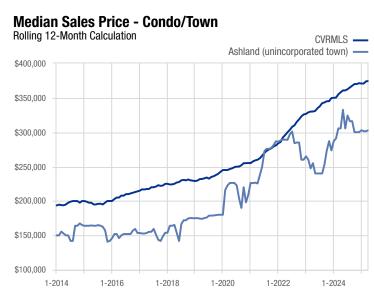
Ashland (unincorporated town)

Single Family		April			Year to Date	
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change
New Listings	28	19	- 32.1%	99	76	- 23.2%
Pending Sales	18	20	+ 11.1%	68	60	- 11.8%
Closed Sales	11	16	+ 45.5%	50	54	+ 8.0%
Days on Market Until Sale	25	37	+ 48.0%	52	32	- 38.5%
Median Sales Price*	\$695,000	\$487,500	- 29.9%	\$616,218	\$539,587	- 12.4%
Average Sales Price*	\$641,074	\$487,924	- 23.9%	\$622,184	\$561,792	- 9.7%
Percent of Original List Price Received*	102.1%	104.3%	+ 2.2%	102.2%	102.7%	+ 0.5%
Inventory of Homes for Sale	60	30	- 50.0%		_	_
Months Supply of Inventory	4.2	1.8	- 57.1%		_	_

Condo/Town		April			Year to Date	
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change
New Listings	4	10	+ 150.0%	21	37	+ 76.2%
Pending Sales	0	3		6	12	+ 100.0%
Closed Sales	1	4	+ 300.0%	6	15	+ 150.0%
Days on Market Until Sale	41	15	- 63.4%	22	40	+ 81.8%
Median Sales Price*	\$355,000	\$359,000	+ 1.1%	\$339,250	\$325,000	- 4.2%
Average Sales Price*	\$355,000	\$380,124	+ 7.1%	\$323,075	\$346,971	+ 7.4%
Percent of Original List Price Received*	98.6%	101.3%	+ 2.7%	99.8%	98.0%	- 1.8%
Inventory of Homes for Sale	15	33	+ 120.0%		_	_
Months Supply of Inventory	5.8	6.5	+ 12.1%		_	_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.