## **Local Market Update – April 2025**A Research Tool Provided by Central Virginia Regional MLS.

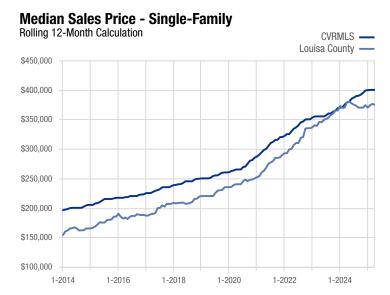


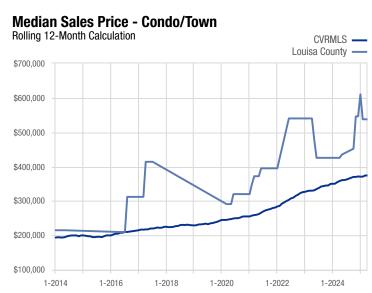
## **Louisa County**

Single Family		April			Year to Date	
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change
New Listings	31	27	- 12.9%	143	152	+ 6.3%
Pending Sales	36	33	- 8.3%	127	124	- 2.4%
Closed Sales	28	35	+ 25.0%	101	105	+ 4.0%
Days on Market Until Sale	32	52	+ 62.5%	53	50	- 5.7%
Median Sales Price*	\$395,000	\$385,000	- 2.5%	\$372,000	\$381,500	+ 2.6%
Average Sales Price*	\$511,482	\$476,811	- 6.8%	\$457,589	\$457,824	+ 0.1%
Percent of Original List Price Received*	97.8%	98.6%	+ 0.8%	96.5%	97.8%	+ 1.3%
Inventory of Homes for Sale	66	79	+ 19.7%		_	_
Months Supply of Inventory	2.4	2.9	+ 20.8%		_	_

Condo/Town	April			Year to Date			
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change	
New Listings	1	0	- 100.0%	2	0	- 100.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	2	_	
Days on Market Until Sale	_	_			68	_	
Median Sales Price*	_	_			\$537,500	_	
Average Sales Price*	_	_			\$537,500	_	
Percent of Original List Price Received*	_	_			95.8%	_	
Inventory of Homes for Sale	2	0	- 100.0%		_	_	
Months Supply of Inventory	_	_			_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.