

Tri-Cities

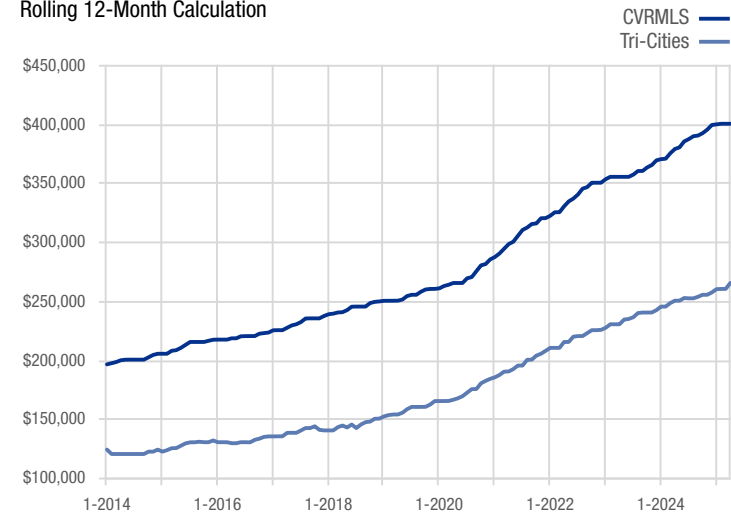
Colonial Heights, Dinwiddie, Hopewell, Petersburg, and Prince George

| Single Family | April | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 4-2024 | Thru 4-2025 | % Change |
| New Listings | 181 | 213 | + 17.7% | 666 | 665 | - 0.2% |
| Pending Sales | 160 | 177 | + 10.6% | 566 | 556 | - 1.8% |
| Closed Sales | 145 | 132 | - 9.0% | 496 | 435 | - 12.3% |
| Days on Market Until Sale | 28 | 33 | + 17.9% | 33 | 36 | + 9.1% |
| Median Sales Price* | \$249,900 | \$262,000 | + 4.8% | \$249,950 | \$265,000 | + 6.0% |
| Average Sales Price* | \$263,042 | \$268,083 | + 1.9% | \$258,398 | \$271,726 | + 5.2% |
| Percent of Original List Price Received* | 98.4% | 98.3% | - 0.1% | 97.9% | 97.6% | - 0.3% |
| Inventory of Homes for Sale | 217 | 217 | 0.0% | — | — | — |
| Months Supply of Inventory | 1.6 | 1.7 | + 6.3% | — | — | — |

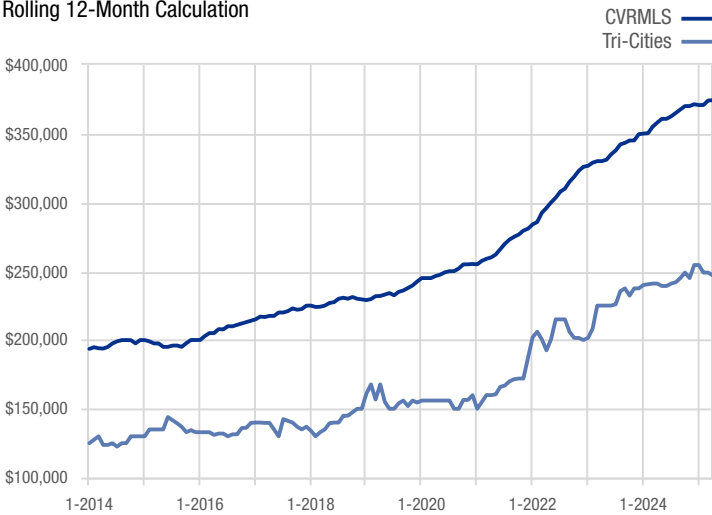
| Condo/Town | April | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 4-2024 | Thru 4-2025 | % Change |
| New Listings | 3 | 4 | + 33.3% | 7 | 12 | + 71.4% |
| Pending Sales | 3 | 1 | - 66.7% | 8 | 7 | - 12.5% |
| Closed Sales | 2 | 3 | + 50.0% | 6 | 6 | 0.0% |
| Days on Market Until Sale | 32 | 9 | - 71.9% | 42 | 54 | + 28.6% |
| Median Sales Price* | \$145,000 | \$212,000 | + 46.2% | \$225,000 | \$228,000 | + 1.3% |
| Average Sales Price* | \$145,000 | \$192,000 | + 32.4% | \$218,750 | \$221,967 | + 1.5% |
| Percent of Original List Price Received* | 95.2% | 106.6% | + 12.0% | 97.5% | 100.6% | + 3.2% |
| Inventory of Homes for Sale | 2 | 6 | + 200.0% | — | — | — |
| Months Supply of Inventory | 0.8 | 2.7 | + 237.5% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.