

Williamsburg City

Single Family	April			Year to Date		
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change
New Listings	5	5	0.0%	11	8	- 27.3%
Pending Sales	4	1	- 75.0%	8	6	- 25.0%
Closed Sales	4	1	- 75.0%	5	4	- 20.0%
Days on Market Until Sale	9	3	- 66.7%	12	12	0.0%
Median Sales Price*	\$865,000	\$765,000	- 11.6%	\$780,000	\$774,750	- 0.7%
Average Sales Price*	\$855,000	\$765,000	- 10.5%	\$777,000	\$636,000	- 18.1%
Percent of Original List Price Received*	98.9%	102.0%	+ 3.1%	97.5%	101.2%	+ 3.8%
Inventory of Homes for Sale	4	5	+ 25.0%	—	—	—
Months Supply of Inventory	1.4	3.1	+ 121.4%	—	—	—

Condo/Town	April			Year to Date		
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change
New Listings	0	1	—	5	7	+ 40.0%
Pending Sales	1	2	+ 100.0%	5	4	- 20.0%
Closed Sales	1	1	0.0%	4	3	- 25.0%
Days on Market Until Sale	11	7	- 36.4%	28	30	+ 7.1%
Median Sales Price*	\$285,000	\$155,000	- 45.6%	\$347,705	\$200,000	- 42.5%
Average Sales Price*	\$285,000	\$155,000	- 45.6%	\$344,761	\$187,667	- 45.6%
Percent of Original List Price Received*	100.0%	96.9%	- 3.1%	100.3%	97.4%	- 2.9%
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.5	2.9	+ 480.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Median Sales Price - Condo/Town

