

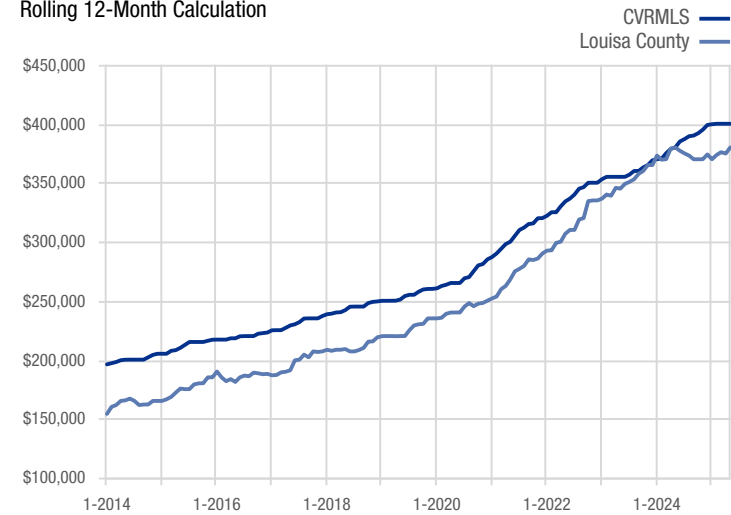
Louisa County

| Single Family | May | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 5-2024 | Thru 5-2025 | % Change |
| New Listings | 44 | 41 | - 6.8% | 187 | 193 | + 3.2% |
| Pending Sales | 34 | 13 | - 61.8% | 161 | 132 | - 18.0% |
| Closed Sales | 33 | 24 | - 27.3% | 134 | 130 | - 3.0% |
| Days on Market Until Sale | 64 | 46 | - 28.1% | 56 | 50 | - 10.7% |
| Median Sales Price* | \$380,000 | \$419,975 | + 10.5% | \$379,000 | \$394,475 | + 4.1% |
| Average Sales Price* | \$473,181 | \$434,427 | - 8.2% | \$461,458 | \$451,906 | - 2.1% |
| Percent of Original List Price Received* | 98.9% | 100.9% | + 2.0% | 97.1% | 98.3% | + 1.2% |
| Inventory of Homes for Sale | 65 | 69 | + 6.2% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.8 | + 21.7% | — | — | — |

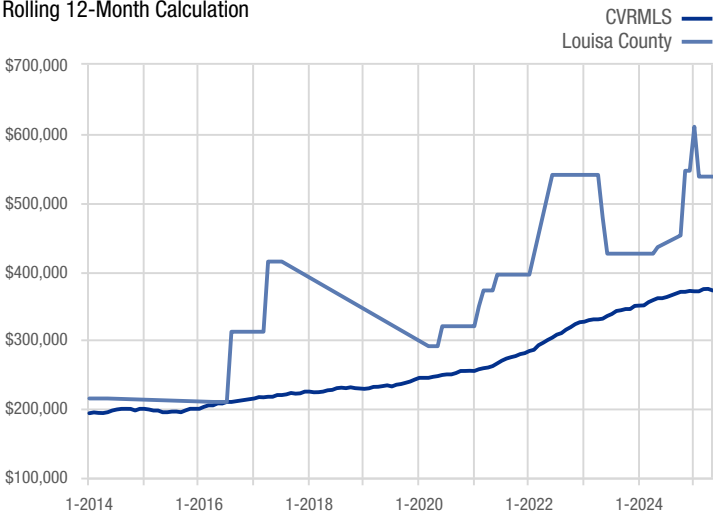
| Condo/Town | May | | | Year to Date | | |
|--|------|------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 5-2024 | Thru 5-2025 | % Change |
| New Listings | 0 | 0 | 0.0% | 2 | 0 | - 100.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 2 | — |
| Days on Market Until Sale | — | — | — | — | 68 | — |
| Median Sales Price* | — | — | — | — | \$537,500 | — |
| Average Sales Price* | — | — | — | — | \$537,500 | — |
| Percent of Original List Price Received* | — | — | — | — | 95.8% | — |
| Inventory of Homes for Sale | 2 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.