

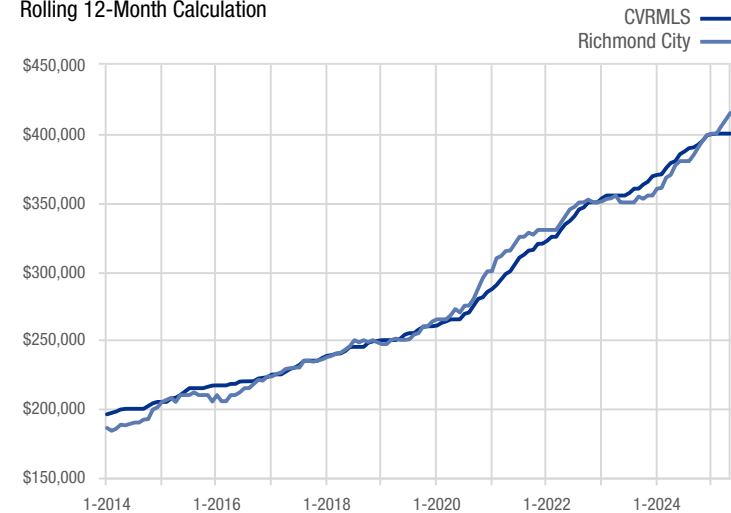
Richmond City

Single Family	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	290	273	- 5.9%	1,259	1,279	+ 1.6%
Pending Sales	219	235	+ 7.3%	1,038	1,001	- 3.6%
Closed Sales	247	228	- 7.7%	911	862	- 5.4%
Days on Market Until Sale	24	19	- 20.8%	22	21	- 4.5%
Median Sales Price*	\$418,000	\$472,000	+ 12.9%	\$376,000	\$420,500	+ 11.8%
Average Sales Price*	\$567,076	\$579,522	+ 2.2%	\$471,675	\$520,987	+ 10.5%
Percent of Original List Price Received*	102.8%	101.7%	- 1.1%	101.3%	101.2%	- 0.1%
Inventory of Homes for Sale	266	289	+ 8.6%	—	—	—
Months Supply of Inventory	1.5	1.6	+ 6.7%	—	—	—

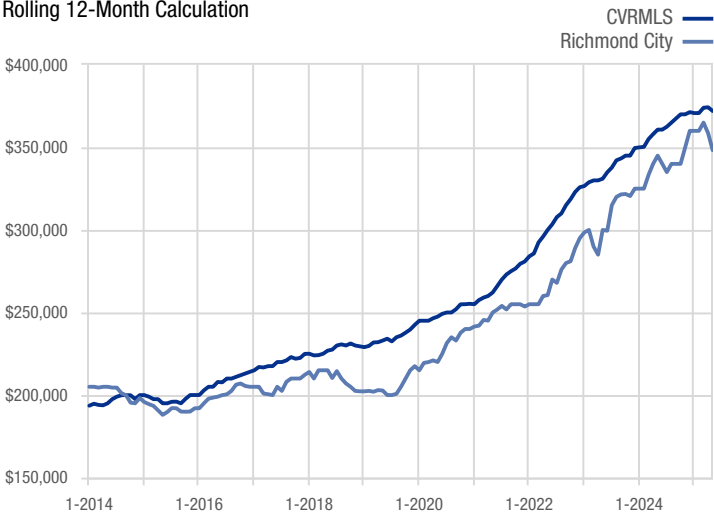
Condo/Town	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	52	61	+ 17.3%	248	305	+ 23.0%
Pending Sales	43	41	- 4.7%	166	200	+ 20.5%
Closed Sales	33	42	+ 27.3%	133	169	+ 27.1%
Days on Market Until Sale	31	31	0.0%	29	35	+ 20.7%
Median Sales Price*	\$424,995	\$340,810	- 19.8%	\$350,000	\$325,000	- 7.1%
Average Sales Price*	\$410,496	\$414,106	+ 0.9%	\$372,121	\$387,305	+ 4.1%
Percent of Original List Price Received*	97.0%	99.5%	+ 2.6%	99.2%	98.1%	- 1.1%
Inventory of Homes for Sale	91	119	+ 30.8%	—	—	—
Months Supply of Inventory	3.1	3.3	+ 6.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.