

Williamsburg City

Single Family	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	2	2	0.0%	13	10	- 23.1%
Pending Sales	2	2	0.0%	10	8	- 20.0%
Closed Sales	2	3	+ 50.0%	7	7	0.0%
Days on Market Until Sale	20	27	+ 35.0%	14	18	+ 28.6%
Median Sales Price*	\$435,000	\$802,500	+ 84.5%	\$715,000	\$784,500	+ 9.7%
Average Sales Price*	\$435,000	\$927,167	+ 113.1%	\$679,286	\$760,786	+ 12.0%
Percent of Original List Price Received*	95.2%	93.9%	- 1.4%	96.9%	98.1%	+ 1.2%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.1	3.1	+ 181.8%	—	—	—

Condo/Town	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	1	1	0.0%	6	8	+ 33.3%
Pending Sales	1	1	0.0%	6	5	- 16.7%
Closed Sales	2	2	0.0%	6	5	- 16.7%
Days on Market Until Sale	30	8	- 73.3%	28	21	- 25.0%
Median Sales Price*	\$424,500	\$507,500	+ 19.6%	\$374,205	\$200,000	- 46.6%
Average Sales Price*	\$424,500	\$507,500	+ 19.6%	\$371,341	\$315,600	- 15.0%
Percent of Original List Price Received*	97.4%	99.1%	+ 1.7%	99.3%	98.1%	- 1.2%
Inventory of Homes for Sale	1	3	+ 200.0%	—	—	—
Months Supply of Inventory	0.5	2.1	+ 320.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Median Sales Price - Condo/Town

