## **Local Market Update – June 2025** A Research Tool Provided by Central Virginia Regional MLS.

## C V R♥M L S

## **MLS Area 50**

50-Richmond

Single Family	June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	38	40	+ 5.3%	253	224	- 11.5%	
Pending Sales	33	29	- 12.1%	196	166	- 15.3%	
Closed Sales	27	28	+ 3.7%	174	137	- 21.3%	
Days on Market Until Sale	20	30	+ 50.0%	23	29	+ 26.1%	
Median Sales Price*	\$237,500	\$250,000	+ 5.3%	\$239,950	\$250,000	+ 4.2%	
Average Sales Price*	\$256,605	\$252,309	- 1.7%	\$250,058	\$258,357	+ 3.3%	
Percent of Original List Price Received*	98.1%	99.7%	+ 1.6%	98.7%	99.3%	+ 0.6%	
Inventory of Homes for Sale	47	50	+ 6.4%		—	_	
Months Supply of Inventory	1.6	2.0	+ 25.0%		_	_	

Condo/Town		June			Year to Date	
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	1	1	0.0%	3	38	+ 1,166.7%
Pending Sales	0	1		0	23	—
Closed Sales	0	5		1	12	+ 1,100.0%
Days on Market Until Sale		40		0	29	—
Median Sales Price*		\$302,610		\$158,000	\$295,658	+ 87.1%
Average Sales Price*		\$299,438		\$158,000	\$285,540	+ 80.7%
Percent of Original List Price Received*		103.3%		90.3%	99.4%	+ 10.1%
Inventory of Homes for Sale	1	16	+ 1,500.0%		_	_
Months Supply of Inventory	0.5	5.0	+ 900.0%		—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## **Median Sales Price - Condo/Town**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.