Local Market Update – June 2025 A Research Tool Provided by Central Virginia Regional MLS.

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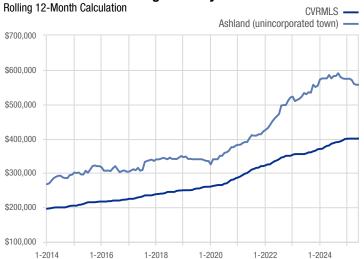
Ashland (unincorporated town)

Single Family	June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	21	16	- 23.8%	144	112	- 22.2%
Pending Sales	26	9	- 65.4%	113	85	- 24.8%
Closed Sales	14	17	+ 21.4%	86	93	+ 8.1%
Days on Market Until Sale	10	14	+ 40.0%	44	31	- 29.5%
Median Sales Price*	\$484,000	\$490,000	+ 1.2%	\$571,825	\$535,000	- 6.4%
Average Sales Price*	\$524,081	\$488,965	- 6.7%	\$608,306	\$556,230	- 8.6%
Percent of Original List Price Received*	101.5%	99.2%	- 2.3%	102.0%	101.3%	- 0.7%
Inventory of Homes for Sale	48	32	- 33.3%		_	_
Months Supply of Inventory	3.1	2.2	- 29.0%		_	_

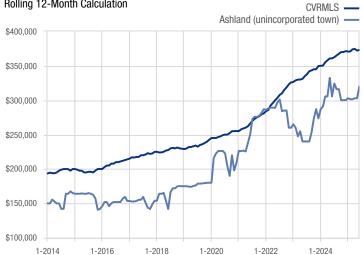
Condo/Town	June			Year to Date			
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change	
New Listings	12	7	- 41.7%	44	49	+ 11.4%	
Pending Sales	4	7	+ 75.0%	17	24	+ 41.2%	
Closed Sales	4	4	0.0%	12	21	+ 75.0%	
Days on Market Until Sale	5	181	+ 3,520.0%	15	63	+ 320.0%	
Median Sales Price*	\$272,000	\$329,000	+ 21.0%	\$278,000	\$325,000	+ 16.9%	
Average Sales Price*	\$271,250	\$329,500	+ 21.5%	\$301,121	\$339,646	+ 12.8%	
Percent of Original List Price Received*	102.5%	97.0%	- 5.4%	101.1%	98.0%	- 3.1%	
Inventory of Homes for Sale	20	24	+ 20.0%		_		
Months Supply of Inventory	6.1	4.6	- 24.6%		_		

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.