

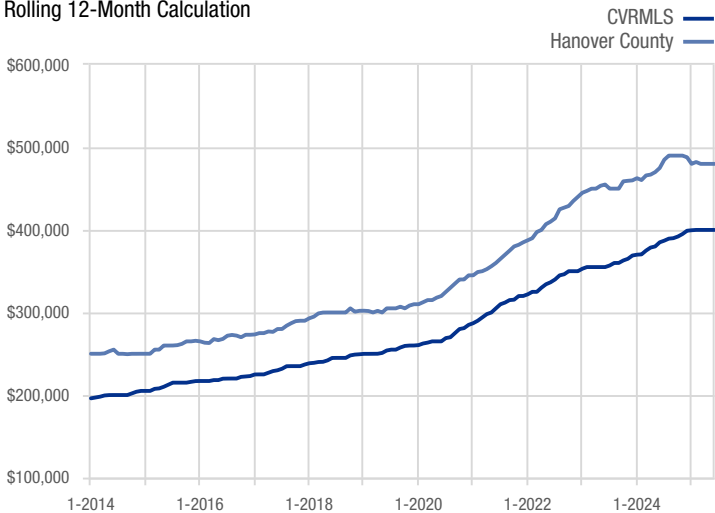
Hanover County

| Single Family | June | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 6-2024 | Thru 6-2025 | % Change |
| New Listings | 157 | 126 | - 19.7% | 785 | 784 | - 0.1% |
| Pending Sales | 115 | 100 | - 13.0% | 591 | 609 | + 3.0% |
| Closed Sales | 92 | 142 | + 54.3% | 510 | 582 | + 14.1% |
| Days on Market Until Sale | 27 | 19 | - 29.6% | 31 | 28 | - 9.7% |
| Median Sales Price* | \$501,000 | \$498,500 | - 0.5% | \$485,000 | \$475,425 | - 2.0% |
| Average Sales Price* | \$527,783 | \$518,428 | - 1.8% | \$529,669 | \$518,299 | - 2.1% |
| Percent of Original List Price Received* | 101.1% | 100.1% | - 1.0% | 100.9% | 100.1% | - 0.8% |
| Inventory of Homes for Sale | 254 | 206 | - 18.9% | — | — | — |
| Months Supply of Inventory | 2.8 | 2.0 | - 28.6% | — | — | — |

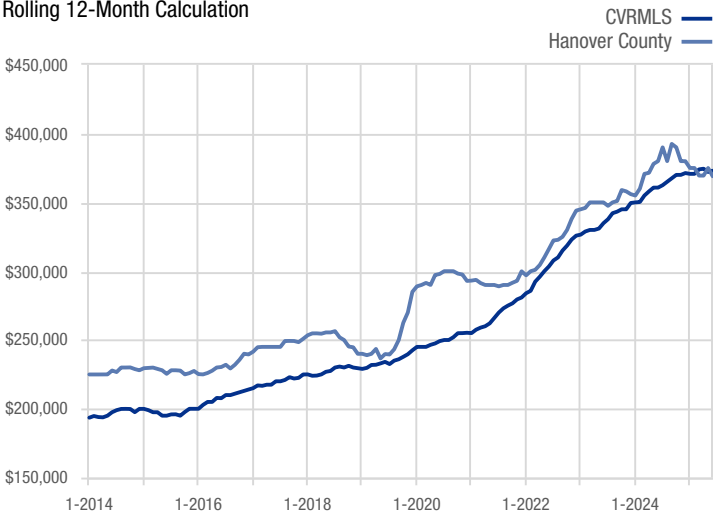
| Condo/Town | June | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 6-2024 | Thru 6-2025 | % Change |
| New Listings | 25 | 15 | - 40.0% | 118 | 118 | 0.0% |
| Pending Sales | 12 | 16 | + 33.3% | 76 | 82 | + 7.9% |
| Closed Sales | 14 | 16 | + 14.3% | 62 | 72 | + 16.1% |
| Days on Market Until Sale | 46 | 82 | + 78.3% | 38 | 45 | + 18.4% |
| Median Sales Price* | \$399,500 | \$340,000 | - 14.9% | \$385,000 | \$370,250 | - 3.8% |
| Average Sales Price* | \$382,180 | \$375,077 | - 1.9% | \$388,856 | \$399,750 | + 2.8% |
| Percent of Original List Price Received* | 100.4% | 95.5% | - 4.9% | 100.3% | 98.5% | - 1.8% |
| Inventory of Homes for Sale | 41 | 51 | + 24.4% | — | — | — |
| Months Supply of Inventory | 3.6 | 3.5 | - 2.8% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.