

Local Market Update – June 2025

A Research Tool Provided by Central Virginia Regional MLS.



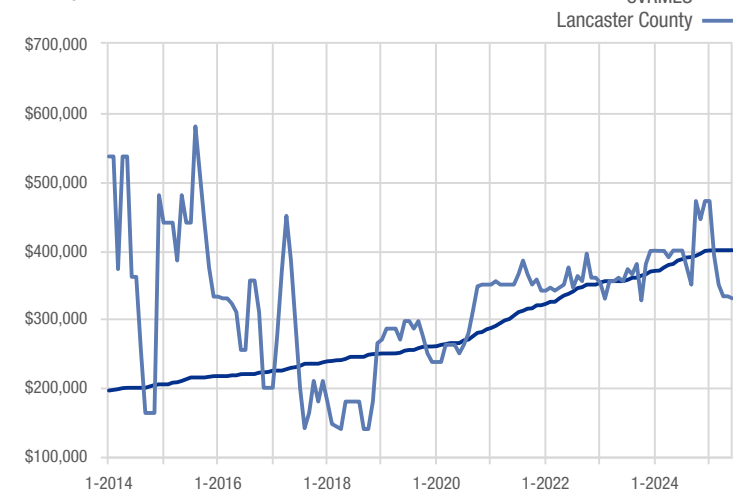
Lancaster County

Single Family	June			Year to Date		
	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	7	10	+ 42.9%	32	61	+ 90.6%
Pending Sales	3	6	+ 100.0%	21	31	+ 47.6%
Closed Sales	5	9	+ 80.0%	18	27	+ 50.0%
Days on Market Until Sale	81	35	- 56.8%	55	58	+ 5.5%
Median Sales Price*	\$735,000	\$332,990	- 54.7%	\$471,475	\$299,990	- 36.4%
Average Sales Price*	\$720,000	\$289,421	- 59.8%	\$528,414	\$335,099	- 36.6%
Percent of Original List Price Received*	91.7%	97.0%	+ 5.8%	94.5%	93.4%	- 1.2%
Inventory of Homes for Sale	16	21	+ 31.3%	—	—	—
Months Supply of Inventory	4.4	4.7	+ 6.8%	—	—	—

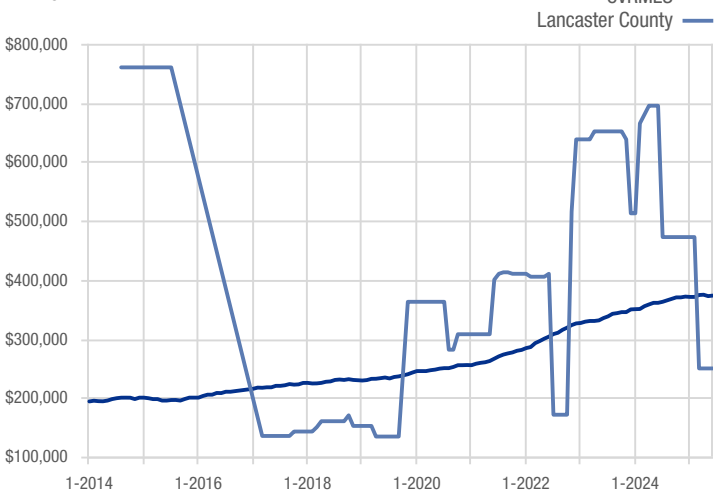
Condo/Town	June			Year to Date		
	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	1	1	0.0%	2	1	- 50.0%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	57	—	—
Median Sales Price*	—	—	—	\$695,000	—	—
Average Sales Price*	—	—	—	\$695,000	—	—
Percent of Original List Price Received*	—	—	—	92.8%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.