

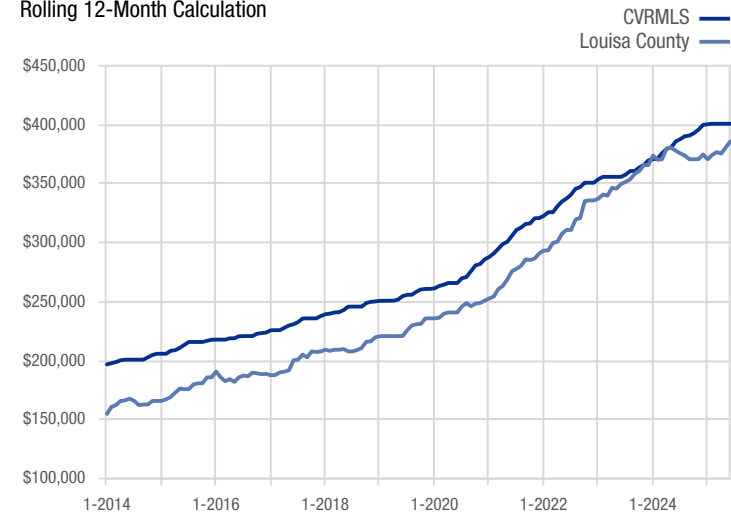
Louisa County

| Single Family                            | June      |           |          | Year to Date |             |          |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 6-2024  | Thru 6-2025 | % Change |
| New Listings                             | 38        | 41        | + 7.9%   | 225          | 235         | + 4.4%   |
| Pending Sales                            | 23        | 26        | + 13.0%  | 184          | 156         | - 15.2%  |
| Closed Sales                             | 30        | 21        | - 30.0%  | 164          | 151         | - 7.9%   |
| Days on Market Until Sale                | 28        | 39        | + 39.3%  | 50           | 48          | - 4.0%   |
| Median Sales Price*                      | \$374,450 | \$427,000 | + 14.0%  | \$379,000    | \$399,000   | + 5.3%   |
| Average Sales Price*                     | \$427,538 | \$468,744 | + 9.6%   | \$455,215    | \$454,248   | - 0.2%   |
| Percent of Original List Price Received* | 97.5%     | 98.0%     | + 0.5%   | 97.2%        | 98.3%       | + 1.1%   |
| Inventory of Homes for Sale              | 77        | 74        | - 3.9%   | —            | —           | —        |
| Months Supply of Inventory               | 2.7       | 2.9       | + 7.4%   | —            | —           | —        |

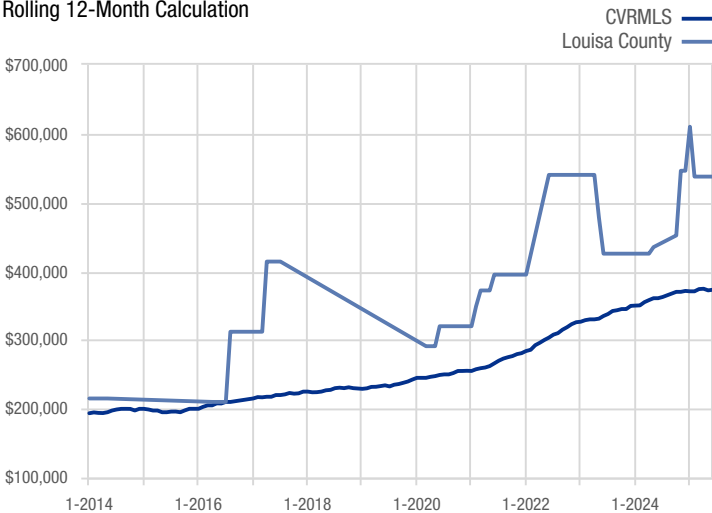
| Condo/Town                               | June |      |          | Year to Date |             |          |
|--|------|------|----------|--------------|-------------|----------|
| Key Metrics                              | 2024 | 2025 | % Change | Thru 6-2024  | Thru 6-2025 | % Change |
| New Listings                             | 0    | 0    | 0.0%     | 2            | 0           | - 100.0% |
| Pending Sales                            | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                             | 0    | 0    | 0.0%     | 0            | 2           | —        |
| Days on Market Until Sale                | —    | —    | —        | —            | 68          | —        |
| Median Sales Price*                      | —    | —    | —        | —            | \$537,500   | —        |
| Average Sales Price*                     | —    | —    | —        | —            | \$537,500   | —        |
| Percent of Original List Price Received* | —    | —    | —        | —            | 95.8%       | —        |
| Inventory of Homes for Sale              | 2    | 0    | - 100.0% | —            | —           | —        |
| Months Supply of Inventory               | —    | —    | —        | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.