

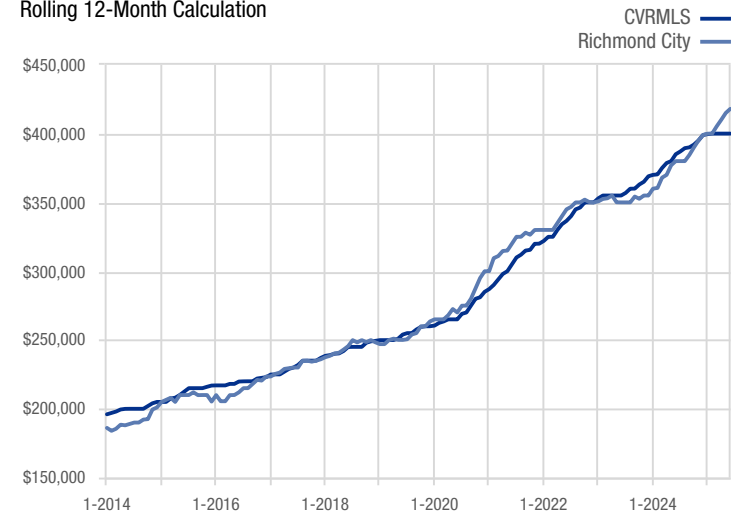
Richmond City

| Single Family | June | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 6-2024 | Thru 6-2025 | % Change |
| New Listings | 231 | 267 | + 15.6% | 1,489 | 1,556 | + 4.5% |
| Pending Sales | 213 | 205 | - 3.8% | 1,251 | 1,199 | - 4.2% |
| Closed Sales | 224 | 221 | - 1.3% | 1,135 | 1,083 | - 4.6% |
| Days on Market Until Sale | 16 | 15 | - 6.3% | 21 | 20 | - 4.8% |
| Median Sales Price* | \$450,000 | \$475,000 | + 5.6% | \$394,037 | \$430,000 | + 9.1% |
| Average Sales Price* | \$524,556 | \$586,292 | + 11.8% | \$482,074 | \$534,217 | + 10.8% |
| Percent of Original List Price Received* | 102.7% | 101.5% | - 1.2% | 101.6% | 101.2% | - 0.4% |
| Inventory of Homes for Sale | 238 | 307 | + 29.0% | — | — | — |
| Months Supply of Inventory | 1.3 | 1.7 | + 30.8% | — | — | — |

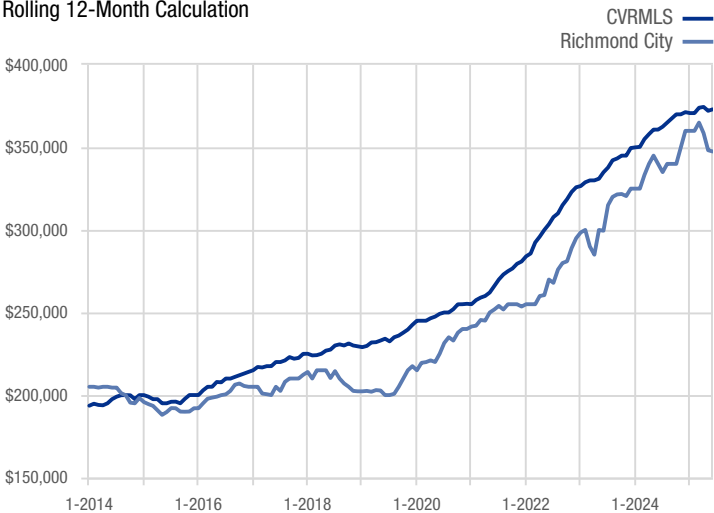
| Condo/Town | June | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 6-2024 | Thru 6-2025 | % Change |
| New Listings | 51 | 41 | - 19.6% | 299 | 346 | + 15.7% |
| Pending Sales | 35 | 33 | - 5.7% | 201 | 233 | + 15.9% |
| Closed Sales | 40 | 39 | - 2.5% | 173 | 208 | + 20.2% |
| Days on Market Until Sale | 22 | 41 | + 86.4% | 27 | 36 | + 33.3% |
| Median Sales Price* | \$319,000 | \$314,925 | - 1.3% | \$340,000 | \$321,500 | - 5.4% |
| Average Sales Price* | \$366,031 | \$379,786 | + 3.8% | \$370,713 | \$385,895 | + 4.1% |
| Percent of Original List Price Received* | 98.3% | 100.0% | + 1.7% | 99.0% | 98.4% | - 0.6% |
| Inventory of Homes for Sale | 98 | 116 | + 18.4% | — | — | — |
| Months Supply of Inventory | 3.2 | 3.2 | 0.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.