

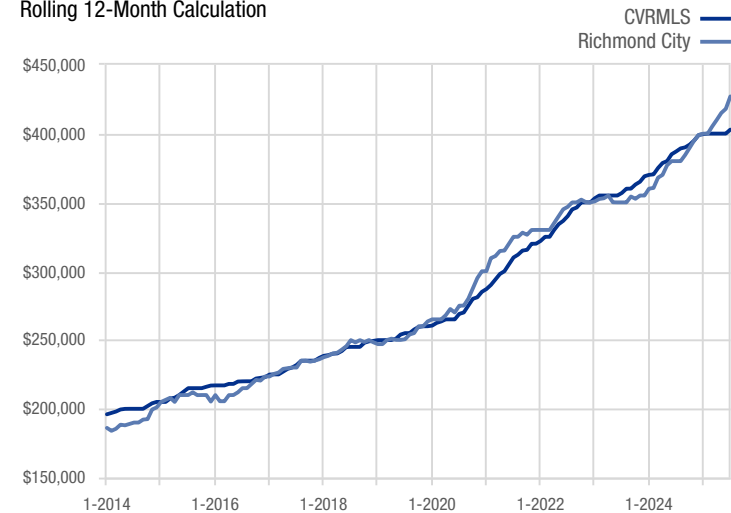
Richmond City

| Single Family                            | July      |           |          | Year to Date |             |          |
|------------------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 7-2024  | Thru 7-2025 | % Change |
| New Listings                             | 222       | 245       | + 10.4%  | 1,711        | 1,808       | + 5.7%   |
| Pending Sales                            | 144       | 185       | + 28.5%  | 1,395        | 1,374       | - 1.5%   |
| Closed Sales                             | 220       | 196       | - 10.9%  | 1,355        | 1,279       | - 5.6%   |
| Days on Market Until Sale                | 15        | 18        | + 20.0%  | 20           | 20          | 0.0%     |
| Median Sales Price*                      | \$385,000 | \$466,000 | + 21.0%  | \$392,000    | \$433,000   | + 10.5%  |
| Average Sales Price*                     | \$466,089 | \$565,229 | + 21.3%  | \$479,477    | \$538,977   | + 12.4%  |
| Percent of Original List Price Received* | 102.6%    | 99.1%     | - 3.4%   | 101.8%       | 100.9%      | - 0.9%   |
| Inventory of Homes for Sale              | 286       | 310       | + 8.4%   | —            | —           | —        |
| Months Supply of Inventory               | 1.6       | 1.7       | + 6.3%   | —            | —           | —        |

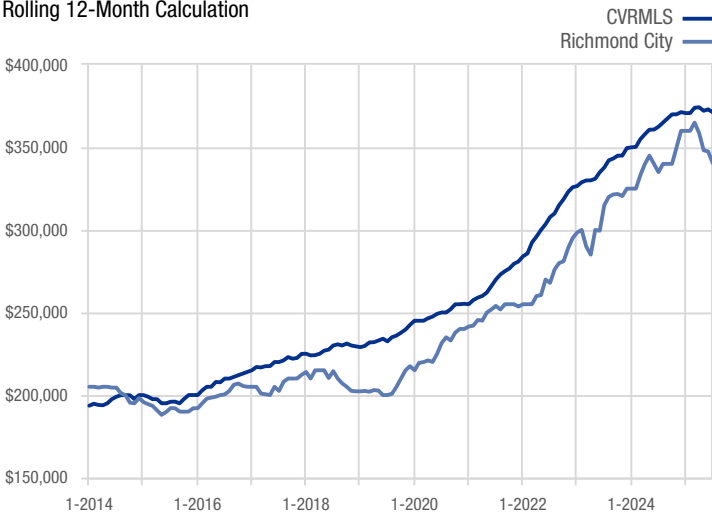
| Condo/Town                               | July      |           |          | Year to Date |             |          |
|------------------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 7-2024  | Thru 7-2025 | % Change |
| New Listings                             | 60        | 40        | - 33.3%  | 359          | 388         | + 8.1%   |
| Pending Sales                            | 35        | 40        | + 14.3%  | 236          | 270         | + 14.4%  |
| Closed Sales                             | 38        | 39        | + 2.6%   | 211          | 247         | + 17.1%  |
| Days on Market Until Sale                | 27        | 52        | + 92.6%  | 27           | 39          | + 44.4%  |
| Median Sales Price*                      | \$359,300 | \$333,777 | - 7.1%   | \$345,000    | \$322,000   | - 6.7%   |
| Average Sales Price*                     | \$422,555 | \$363,177 | - 14.1%  | \$380,049    | \$382,308   | + 0.6%   |
| Percent of Original List Price Received* | 98.6%     | 98.8%     | + 0.2%   | 99.0%        | 98.5%       | - 0.5%   |
| Inventory of Homes for Sale              | 110       | 100       | - 9.1%   | —            | —           | —        |
| Months Supply of Inventory               | 3.5       | 2.8       | - 20.0%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.