

Williamsburg City

Single Family	August			Year to Date		
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change
New Listings	0	3	—	15	14	- 6.7%
Pending Sales	0	3	—	12	15	+ 25.0%
Closed Sales	1	1	0.0%	13	12	- 7.7%
Days on Market Until Sale	4	24	+ 500.0%	13	34	+ 161.5%
Median Sales Price*	\$563,500	\$1,550,000	+ 175.1%	\$563,500	\$744,500	+ 32.1%
Average Sales Price*	\$563,500	\$1,550,000	+ 175.1%	\$658,150	\$752,458	+ 14.3%
Percent of Original List Price Received*	105.3%	93.9%	- 10.8%	98.5%	99.2%	+ 0.7%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.6	—	—	—	—

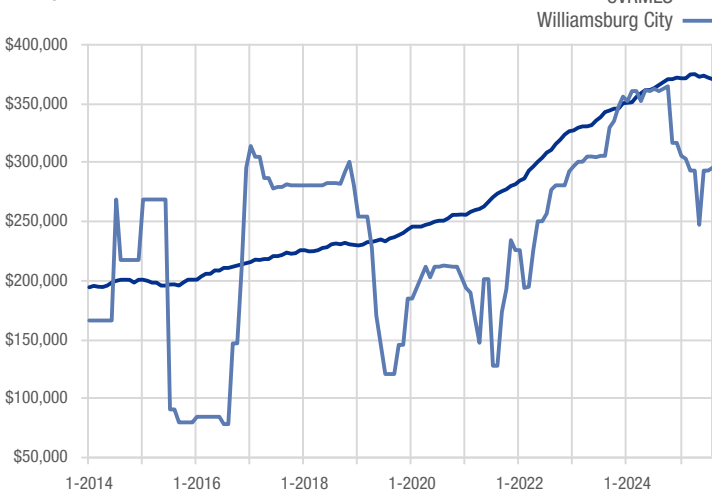
Condo/Town	August			Year to Date		
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change
New Listings	4	0	- 100.0%	14	12	- 14.3%
Pending Sales	3	0	- 100.0%	11	5	- 54.5%
Closed Sales	2	0	- 100.0%	9	6	- 33.3%
Days on Market Until Sale	7	—	—	29	20	- 31.0%
Median Sales Price*	\$250,000	—	—	\$316,000	\$204,000	- 35.4%
Average Sales Price*	\$250,000	—	—	\$326,227	\$332,000	+ 1.8%
Percent of Original List Price Received*	97.6%	—	—	98.7%	98.2%	- 0.5%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.7	3.9	+ 129.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.