Local Market Update – September 2025A Research Tool Provided by Central Virginia Regional MLS.

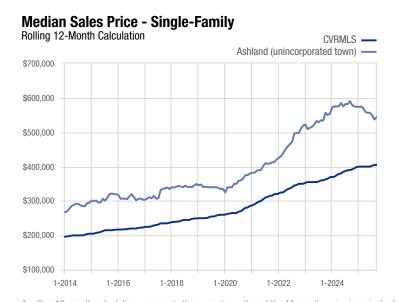


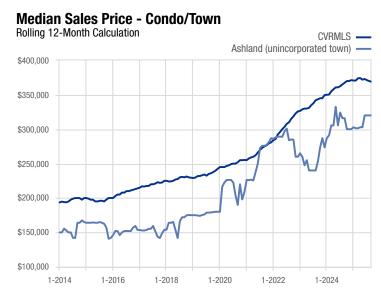
Ashland (unincorporated town)

Single Family	September			Year to Date			
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change	
New Listings	16	26	+ 62.5%	215	174	- 19.1%	
Pending Sales	14	23	+ 64.3%	159	131	- 17.6%	
Closed Sales	12	14	+ 16.7%	152	132	- 13.2%	
Days on Market Until Sale	13	35	+ 169.2%	46	35	- 23.9%	
Median Sales Price*	\$634,891	\$652,377	+ 2.8%	\$590,000	\$551,789	- 6.5%	
Average Sales Price*	\$612,024	\$676,913	+ 10.6%	\$611,574	\$574,537	- 6.1%	
Percent of Original List Price Received*	102.4%	98.1%	- 4.2%	102.6%	100.4%	- 2.1%	
Inventory of Homes for Sale	52	32	- 38.5%		_	_	
Months Supply of Inventory	3.4	2.2	- 35.3%		_	_	

Condo/Town	September			Year to Date			
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change	
New Listings	9	5	- 44.4%	74	58	- 21.6%	
Pending Sales	9	4	- 55.6%	40	34	- 15.0%	
Closed Sales	3	7	+ 133.3%	26	35	+ 34.6%	
Days on Market Until Sale	23	122	+ 430.4%	17	73	+ 329.4%	
Median Sales Price*	\$355,000	\$340,000	- 4.2%	\$295,000	\$325,000	+ 10.2%	
Average Sales Price*	\$374,667	\$396,628	+ 5.9%	\$308,581	\$349,858	+ 13.4%	
Percent of Original List Price Received*	98.1%	100.0%	+ 1.9%	101.1%	98.5%	- 2.6%	
Inventory of Homes for Sale	20	20	0.0%		_	_	
Months Supply of Inventory	4.5	4.9	+ 8.9%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.