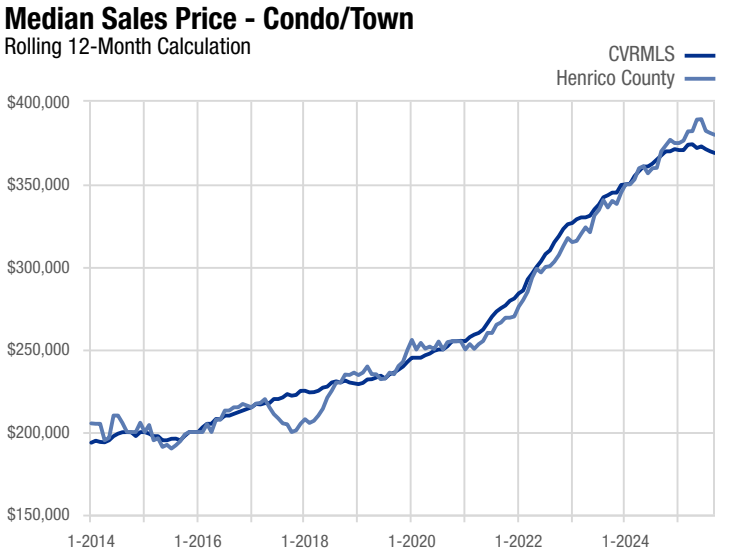
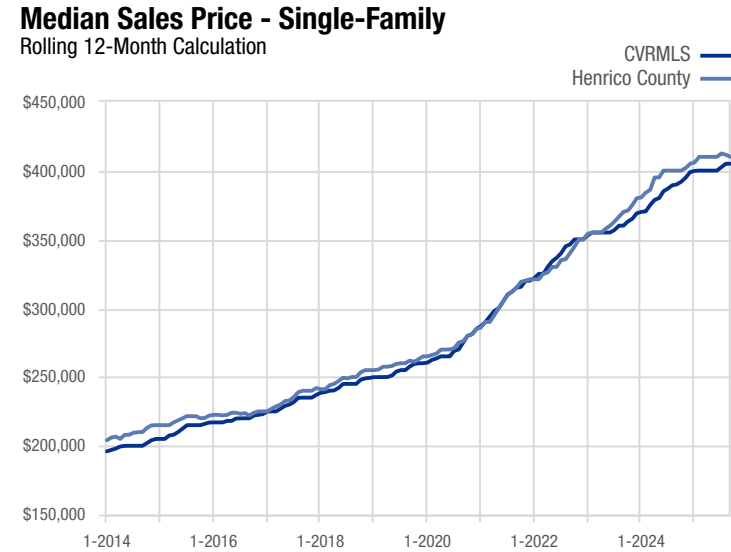


Henrico County

Single Family	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	266	289	+ 8.6%	2,462	2,706	+ 9.9%
Pending Sales	216	245	+ 13.4%	2,088	2,211	+ 5.9%
Closed Sales	192	217	+ 13.0%	2,001	2,102	+ 5.0%
Days on Market Until Sale	15	20	+ 33.3%	17	21	+ 23.5%
Median Sales Price*	\$400,750	\$390,000	- 2.7%	\$402,000	\$410,000	+ 2.0%
Average Sales Price*	\$472,542	\$445,175	- 5.8%	\$489,548	\$489,965	+ 0.1%
Percent of Original List Price Received*	100.5%	98.9%	- 1.6%	101.7%	100.9%	- 0.8%
Inventory of Homes for Sale	298	341	+ 14.4%	—	—	—
Months Supply of Inventory	1.3	1.5	+ 15.4%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	147	135	- 8.2%	1,075	1,351	+ 25.7%
Pending Sales	98	96	- 2.0%	872	992	+ 13.8%
Closed Sales	92	106	+ 15.2%	821	963	+ 17.3%
Days on Market Until Sale	33	35	+ 6.1%	30	32	+ 6.7%
Median Sales Price*	\$379,250	\$363,995	- 4.0%	\$366,500	\$375,000	+ 2.3%
Average Sales Price*	\$410,937	\$396,418	- 3.5%	\$407,885	\$414,413	+ 1.6%
Percent of Original List Price Received*	100.4%	98.2%	- 2.2%	100.4%	99.0%	- 1.4%
Inventory of Homes for Sale	199	252	+ 26.6%	—	—	—
Months Supply of Inventory	2.1	2.4	+ 14.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.