

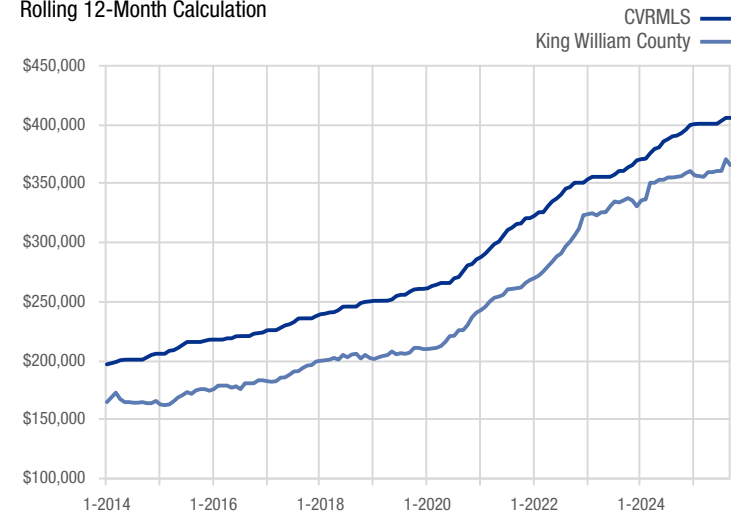
King William County

Single Family	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	25	16	- 36.0%	221	190	- 14.0%
Pending Sales	24	13	- 45.8%	170	156	- 8.2%
Closed Sales	16	18	+ 12.5%	166	158	- 4.8%
Days on Market Until Sale	41	87	+ 112.2%	49	57	+ 16.3%
Median Sales Price*	\$386,762	\$323,750	- 16.3%	\$360,000	\$365,000	+ 1.4%
Average Sales Price*	\$403,138	\$326,646	- 19.0%	\$372,528	\$359,130	- 3.6%
Percent of Original List Price Received*	102.3%	98.1%	- 4.1%	98.5%	98.2%	- 0.3%
Inventory of Homes for Sale	58	44	- 24.1%	—	—	—
Months Supply of Inventory	3.4	2.6	- 23.5%	—	—	—

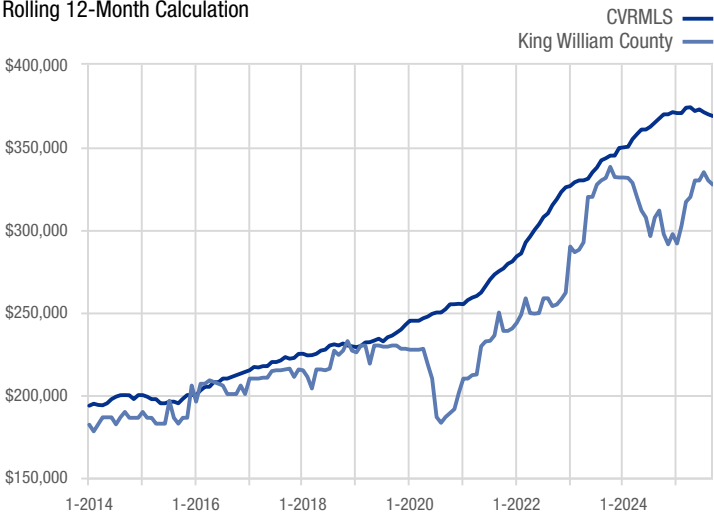
Condo/Town	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	10	7	- 30.0%	36	46	+ 27.8%
Pending Sales	1	2	+ 100.0%	23	28	+ 21.7%
Closed Sales	2	1	- 50.0%	21	28	+ 33.3%
Days on Market Until Sale	241	64	- 73.4%	61	66	+ 8.2%
Median Sales Price*	\$390,825	\$359,000	- 8.1%	\$307,500	\$334,975	+ 8.9%
Average Sales Price*	\$390,825	\$359,000	- 8.1%	\$304,390	\$337,908	+ 11.0%
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	97.8%	98.5%	+ 0.7%
Inventory of Homes for Sale	17	22	+ 29.4%	—	—	—
Months Supply of Inventory	7.5	6.5	- 13.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.