

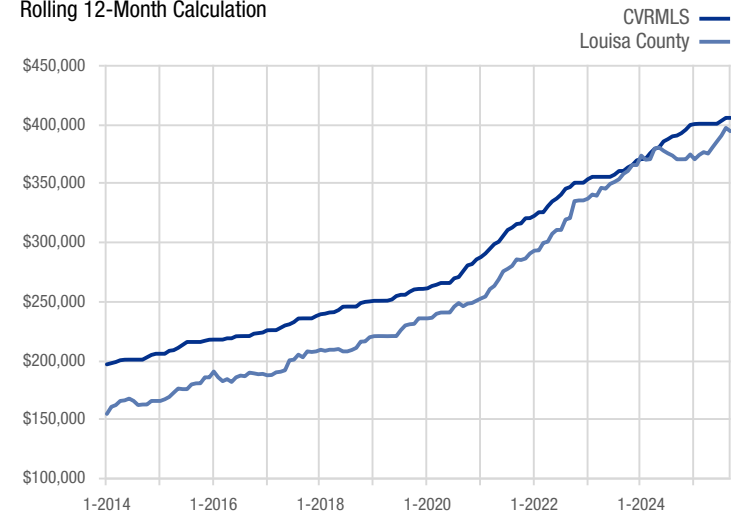
Louisa County

Single Family	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	35	31	- 11.4%	341	343	+ 0.6%
Pending Sales	25	21	- 16.0%	268	232	- 13.4%
Closed Sales	26	18	- 30.8%	259	223	- 13.9%
Days on Market Until Sale	28	37	+ 32.1%	43	45	+ 4.7%
Median Sales Price*	\$359,950	\$370,000	+ 2.8%	\$369,950	\$389,950	+ 5.4%
Average Sales Price*	\$458,375	\$363,120	- 20.8%	\$442,002	\$437,241	- 1.1%
Percent of Original List Price Received*	100.5%	96.0%	- 4.5%	97.6%	98.2%	+ 0.6%
Inventory of Homes for Sale	73	79	+ 8.2%	—	—	—
Months Supply of Inventory	2.6	3.2	+ 23.1%	—	—	—

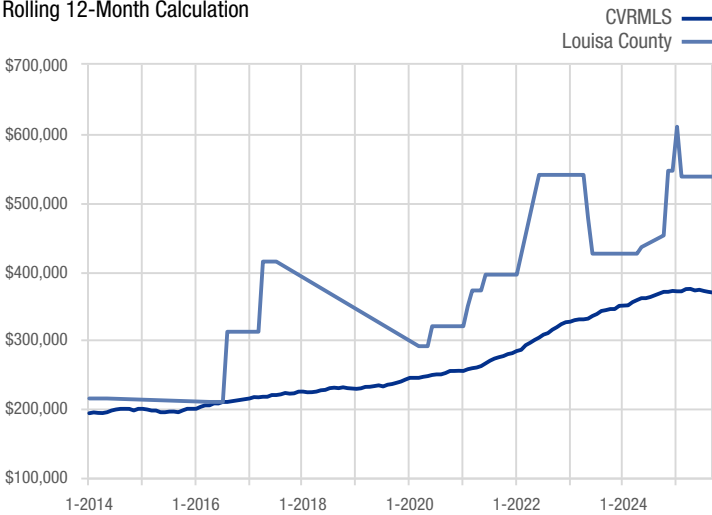
Condo/Town	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	68	—
Median Sales Price*	—	—	—	—	\$537,500	—
Average Sales Price*	—	—	—	—	\$537,500	—
Percent of Original List Price Received*	—	—	—	—	95.8%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.