

Williamsburg City

Single Family	October			Year to Date		
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change
New Listings	1	2	+ 100.0%	19	16	- 15.8%
Pending Sales	0	1	—	14	15	+ 7.1%
Closed Sales	1	1	0.0%	14	14	0.0%
Days on Market Until Sale	3	17	+ 466.7%	12	30	+ 150.0%
Median Sales Price*	\$450,000	\$630,000	+ 40.0%	\$544,250	\$687,000	+ 26.2%
Average Sales Price*	\$450,000	\$630,000	+ 40.0%	\$643,282	\$708,071	+ 10.1%
Percent of Original List Price Received*	101.1%	99.4%	- 1.7%	98.7%	99.6%	+ 0.9%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	0.9	1.1	+ 22.2%	—	—	—

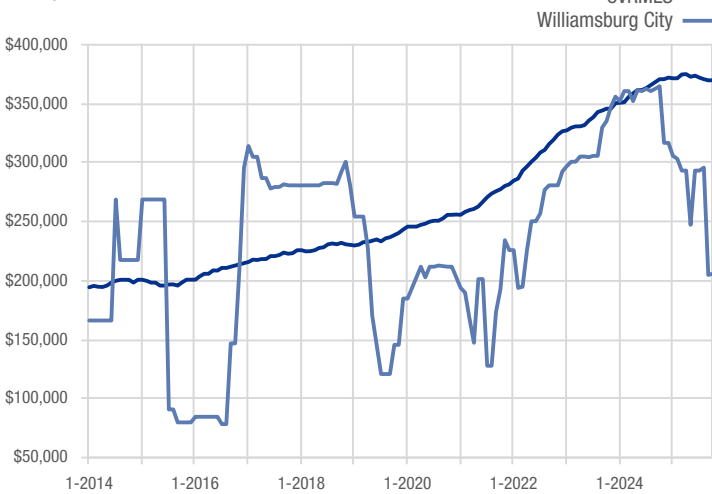
Condo/Town	October			Year to Date		
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change
New Listings	2	0	- 100.0%	16	14	- 12.5%
Pending Sales	1	1	0.0%	14	8	- 42.9%
Closed Sales	0	3	—	13	9	- 30.8%
Days on Market Until Sale	—	92	—	23	44	+ 91.3%
Median Sales Price*	—	\$205,000	—	\$325,000	\$205,000	- 36.9%
Average Sales Price*	—	\$216,333	—	\$335,465	\$293,444	- 12.5%
Percent of Original List Price Received*	—	96.5%	—	98.0%	97.6%	- 0.4%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.5	3.1	+ 106.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.