## **Local Market Update – November 2025**A Research Tool Provided by Central Virginia Regional MLS.

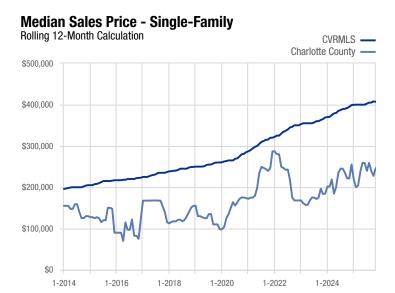


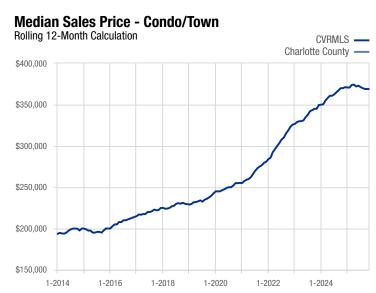
## **Charlotte County**

| Single Family                            | November  |           |          | Year to Date |              |          |  |
|--|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 11-2024 | Thru 11-2025 | % Change |  |
| New Listings                             | 1         | 0         | - 100.0% | 23           | 32           | + 39.1%  |  |
| Pending Sales                            | 0         | 0         | 0.0%     | 12           | 17           | + 41.7%  |  |
| Closed Sales                             | 1         | 1         | 0.0%     | 14           | 17           | + 21.4%  |  |
| Days on Market Until Sale                | 13        | 39        | + 200.0% | 38           | 42           | + 10.5%  |  |
| Median Sales Price*                      | \$171,250 | \$257,500 | + 50.4%  | \$221,500    | \$235,000    | + 6.1%   |  |
| Average Sales Price*                     | \$171,250 | \$257,500 | + 50.4%  | \$246,925    | \$249,941    | + 1.2%   |  |
| Percent of Original List Price Received* | 95.2%     | 103.4%    | + 8.6%   | 95.8%        | 98.0%        | + 2.3%   |  |
| Inventory of Homes for Sale              | 6         | 10        | + 66.7%  |              | _            | _        |  |
| Months Supply of Inventory               | 3.9       | 5.3       | + 35.9%  |              | _            | _        |  |

| Condo/Town                               | November |      |             | Year to Date |              |          |  |
|--|----------|------|-------------|--------------|--------------|----------|--|
| Key Metrics                              | 2024     | 2025 | % Change    | Thru 11-2024 | Thru 11-2025 | % Change |  |
| New Listings                             | 0        | 0    | 0.0%        | 0            | 0            | 0.0%     |  |
| Pending Sales                            | 0        | 0    | 0.0%        | 0            | 0            | 0.0%     |  |
| Closed Sales                             | 0        | 0    | 0.0%        | 0            | 0            | 0.0%     |  |
| Days on Market Until Sale                | _        | _    | <del></del> |              | _            | _        |  |
| Median Sales Price*                      | _        | _    |             |              | _            | _        |  |
| Average Sales Price*                     | _        | _    |             |              | _            | _        |  |
| Percent of Original List Price Received* | _        | _    |             |              | _            | _        |  |
| Inventory of Homes for Sale              | 0        | 0    | 0.0%        |              | _            | _        |  |
| Months Supply of Inventory               | _        | _    |             |              | _            | _        |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.