

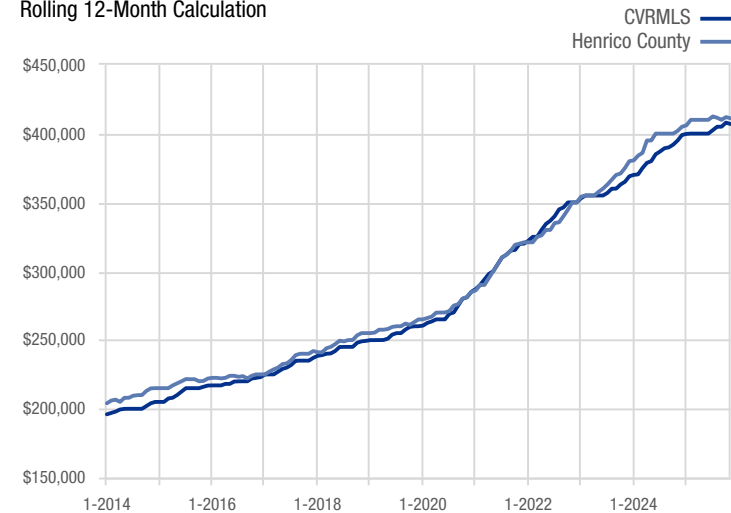
Henrico County

Single Family	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	208	183	- 12.0%	2,961	3,192	+ 7.8%
Pending Sales	189	203	+ 7.4%	2,514	2,652	+ 5.5%
Closed Sales	219	202	- 7.8%	2,451	2,561	+ 4.5%
Days on Market Until Sale	21	24	+ 14.3%	18	21	+ 16.7%
Median Sales Price*	\$410,000	\$399,450	- 2.6%	\$405,000	\$410,000	+ 1.2%
Average Sales Price*	\$511,563	\$468,109	- 8.5%	\$490,387	\$491,934	+ 0.3%
Percent of Original List Price Received*	100.0%	98.8%	- 1.2%	101.4%	100.5%	- 0.9%
Inventory of Homes for Sale	295	284	- 3.7%	—	—	—
Months Supply of Inventory	1.3	1.2	- 7.7%	—	—	—

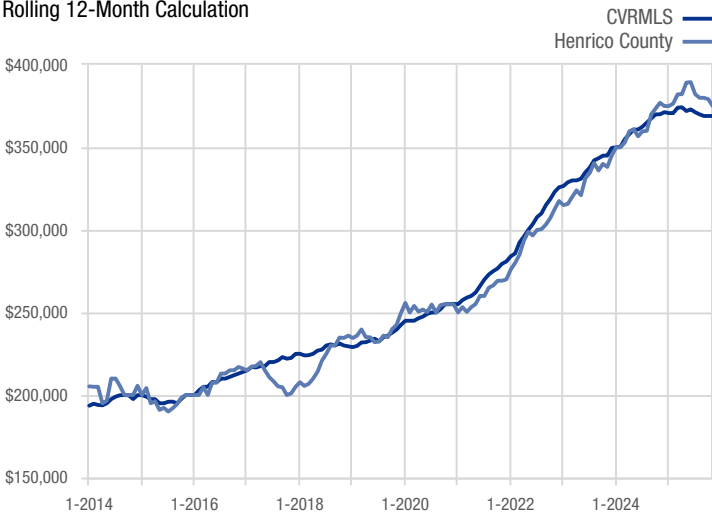
Condo/Town	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	96	97	+ 1.0%	1,318	1,599	+ 21.3%
Pending Sales	96	91	- 5.2%	1,054	1,181	+ 12.0%
Closed Sales	96	91	- 5.2%	1,011	1,158	+ 14.5%
Days on Market Until Sale	34	38	+ 11.8%	30	32	+ 6.7%
Median Sales Price*	\$411,620	\$364,000	- 11.6%	\$374,900	\$371,629	- 0.9%
Average Sales Price*	\$416,567	\$401,678	- 3.6%	\$409,041	\$412,690	+ 0.9%
Percent of Original List Price Received*	98.7%	98.6%	- 0.1%	100.3%	98.9%	- 1.4%
Inventory of Homes for Sale	213	222	+ 4.2%	—	—	—
Months Supply of Inventory	2.3	2.1	- 8.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.