Local Market Update – November 2025A Research Tool Provided by Central Virginia Regional MLS.

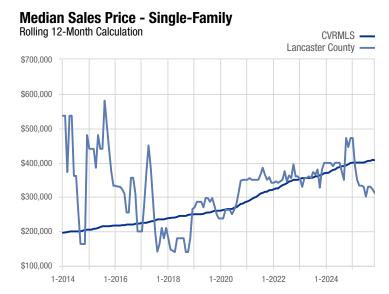


Lancaster County

Single Family	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	5	5	0.0%	59	94	+ 59.3%	
Pending Sales	0	4		34	55	+ 61.8%	
Closed Sales	4	2	- 50.0%	35	51	+ 45.7%	
Days on Market Until Sale	29	63	+ 117.2%	50	57	+ 14.0%	
Median Sales Price*	\$517,000	\$321,995	- 37.7%	\$497,950	\$315,000	- 36.7%	
Average Sales Price*	\$459,125	\$321,995	- 29.9%	\$644,567	\$406,668	- 36.9%	
Percent of Original List Price Received*	106.4%	100.5%	- 5.5%	95.4%	95.3%	- 0.1%	
Inventory of Homes for Sale	18	16	- 11.1%		_	_	
Months Supply of Inventory	5.1	3.2	- 37.3%		_	_	

Condo/Town	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	0	0	0.0%	3	1	- 66.7%	
Pending Sales	0	0	0.0%	2	0	- 100.0%	
Closed Sales	0	0	0.0%	2	0	- 100.0%	
Days on Market Until Sale	_	_		32	_	_	
Median Sales Price*	_	_		\$472,250	_	_	
Average Sales Price*	_	_		\$472,250	_	_	
Percent of Original List Price Received*	_			96.4%	_	_	
Inventory of Homes for Sale	1	0	- 100.0%		_	_	
Months Supply of Inventory	1.0	_			_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.