

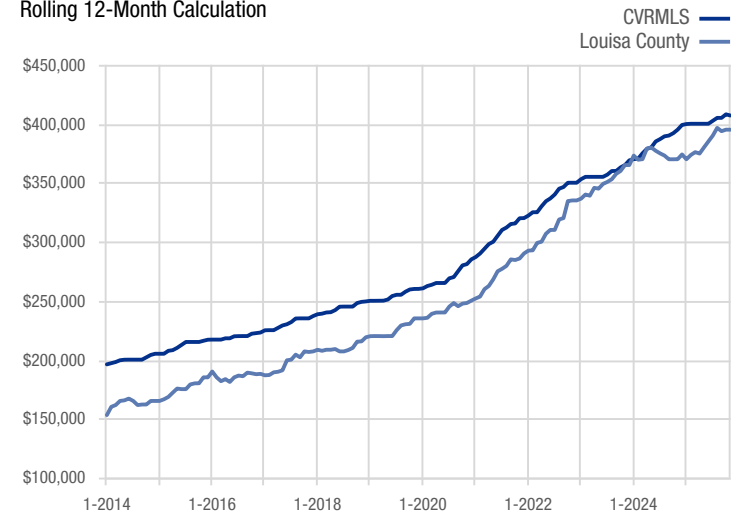
Louisa County

Single Family	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	36	39	+ 8.3%	417	419	+ 0.5%
Pending Sales	24	22	- 8.3%	312	278	- 10.9%
Closed Sales	19	19	0.0%	301	267	- 11.3%
Days on Market Until Sale	29	53	+ 82.8%	41	46	+ 12.2%
Median Sales Price*	\$455,000	\$378,000	- 16.9%	\$370,000	\$389,950	+ 5.4%
Average Sales Price*	\$645,732	\$396,339	- 38.6%	\$456,768	\$436,427	- 4.5%
Percent of Original List Price Received*	97.7%	95.4%	- 2.4%	97.7%	98.0%	+ 0.3%
Inventory of Homes for Sale	88	86	- 2.3%	—	—	—
Months Supply of Inventory	3.2	3.5	+ 9.4%	—	—	—

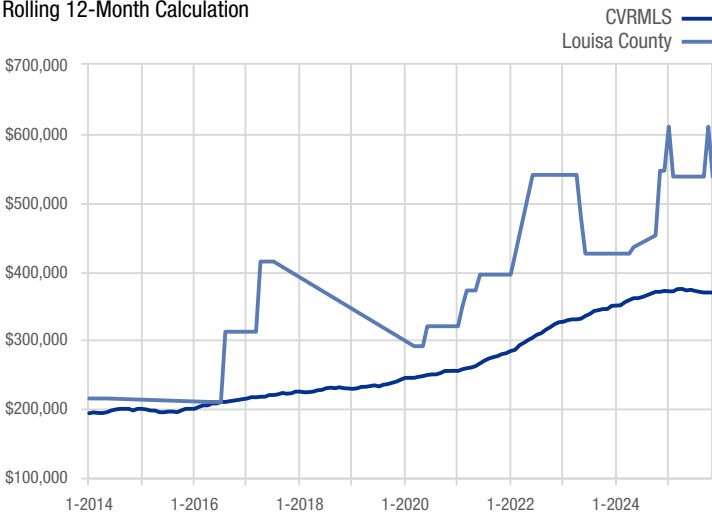
Condo/Town	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	0	0	0.0%	3	0	- 100.0%
Pending Sales	1	0	- 100.0%	3	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	2	0.0%
Days on Market Until Sale	7	—	—	52	68	+ 30.8%
Median Sales Price*	\$640,000	—	—	\$546,000	\$537,500	- 1.6%
Average Sales Price*	\$640,000	—	—	\$546,000	\$537,500	- 1.6%
Percent of Original List Price Received*	97.1%	—	—	95.3%	95.8%	+ 0.5%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.