Local Market Update – November 2025A Research Tool Provided by Central Virginia Regional MLS.

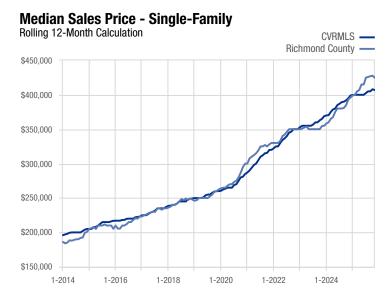


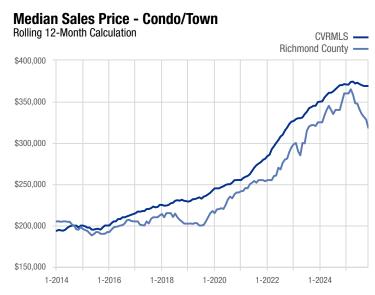
Richmond County

Single Family	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	189	154	- 18.5%	2,670	2,821	+ 5.7%	
Pending Sales	150	152	+ 1.3%	2,122	2,073	- 2.3%	
Closed Sales	152	152	0.0%	2,045	1,994	- 2.5%	
Days on Market Until Sale	21	25	+ 19.0%	21	21	0.0%	
Median Sales Price*	\$450,000	\$395,000	- 12.2%	\$395,000	\$425,000	+ 7.6%	
Average Sales Price*	\$546,583	\$483,506	- 11.5%	\$494,015	\$525,926	+ 6.5%	
Percent of Original List Price Received*	100.0%	98.4%	- 1.6%	101.2%	100.1%	- 1.1%	
Inventory of Homes for Sale	301	341	+ 13.3%		_	_	
Months Supply of Inventory	1.6	1.9	+ 18.8%		_	_	

Condo/Town	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	37	36	- 2.7%	575	571	- 0.7%
Pending Sales	36	29	- 19.4%	381	383	+ 0.5%
Closed Sales	31	19	- 38.7%	346	368	+ 6.4%
Days on Market Until Sale	28	31	+ 10.7%	28	39	+ 39.3%
Median Sales Price*	\$425,000	\$319,000	- 24.9%	\$356,750	\$315,000	- 11.7%
Average Sales Price*	\$454,076	\$344,045	- 24.2%	\$396,251	\$379,579	- 4.2%
Percent of Original List Price Received*	100.0%	98.9%	- 1.1%	99.1%	98.2%	- 0.9%
Inventory of Homes for Sale	105	121	+ 15.2%		_	_
Months Supply of Inventory	3.2	3.6	+ 12.5%		_	_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.