

Williamsburg City

Single Family	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	2	2	0.0%	21	18	- 14.3%
Pending Sales	1	2	+ 100.0%	15	17	+ 13.3%
Closed Sales	1	0	- 100.0%	15	14	- 6.7%
Days on Market Until Sale	5	—	—	12	30	+ 150.0%
Median Sales Price*	\$700,000	—	—	\$563,500	\$687,000	+ 21.9%
Average Sales Price*	\$700,000	—	—	\$647,063	\$708,071	+ 9.4%
Percent of Original List Price Received*	101.6%	—	—	98.9%	99.6%	+ 0.7%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.4	1.1	- 21.4%	—	—	—

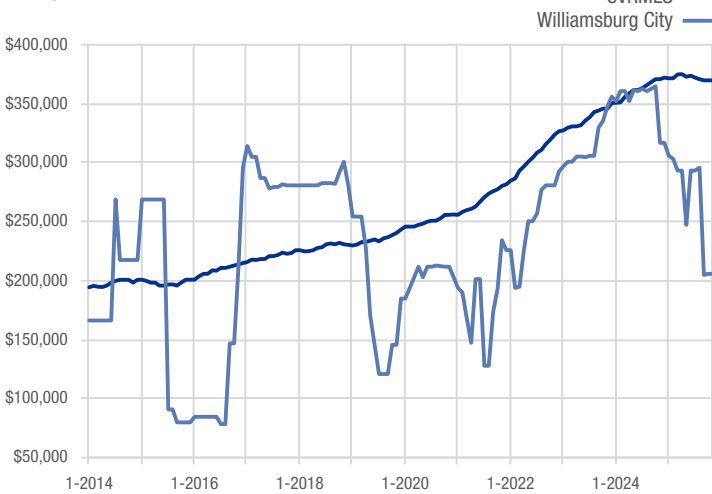
Condo/Town	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	1	1	0.0%	17	15	- 11.8%
Pending Sales	0	1	—	14	9	- 35.7%
Closed Sales	2	0	- 100.0%	15	9	- 40.0%
Days on Market Until Sale	36	—	—	24	44	+ 83.3%
Median Sales Price*	\$250,000	—	—	\$316,000	\$205,000	- 35.1%
Average Sales Price*	\$250,000	—	—	\$324,070	\$293,444	- 9.5%
Percent of Original List Price Received*	97.1%	—	—	97.9%	97.6%	- 0.3%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	2.2	2.4	+ 9.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.