

MLS Area 42

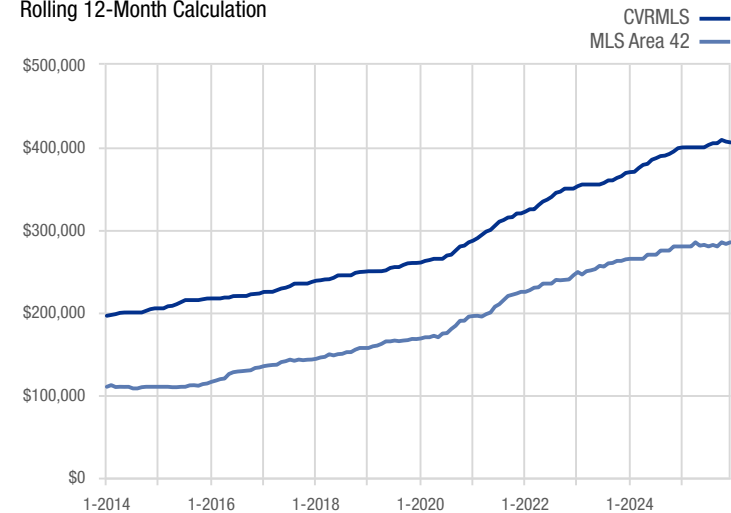
42-Henrico

Single Family	December			Year to Date		
Key Metrics	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
New Listings	15	23	+ 53.3%	393	490	+ 24.7%
Pending Sales	22	29	+ 31.8%	341	384	+ 12.6%
Closed Sales	29	38	+ 31.0%	336	370	+ 10.1%
Days on Market Until Sale	23	27	+ 17.4%	21	23	+ 9.5%
Median Sales Price*	\$277,000	\$297,000	+ 7.2%	\$279,950	\$285,000	+ 1.8%
Average Sales Price*	\$296,513	\$285,586	- 3.7%	\$293,244	\$295,139	+ 0.6%
Percent of Original List Price Received*	96.3%	98.1%	+ 1.9%	99.4%	98.7%	- 0.7%
Inventory of Homes for Sale	35	48	+ 37.1%	—	—	—
Months Supply of Inventory	1.2	1.5	+ 25.0%	—	—	—

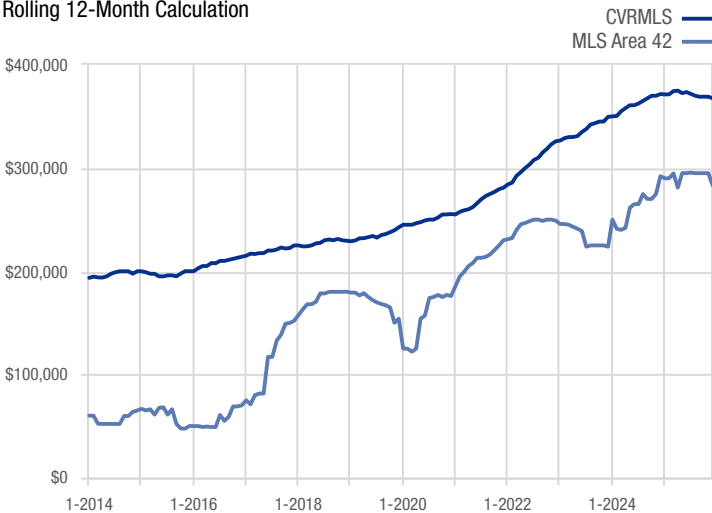
Condo/Town	December			Year to Date		
Key Metrics	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
New Listings	4	6	+ 50.0%	99	108	+ 9.1%
Pending Sales	6	2	- 66.7%	87	87	0.0%
Closed Sales	11	7	- 36.4%	92	95	+ 3.3%
Days on Market Until Sale	29	51	+ 75.9%	25	28	+ 12.0%
Median Sales Price*	\$352,610	\$298,000	- 15.5%	\$291,995	\$283,000	- 3.1%
Average Sales Price*	\$324,565	\$273,278	- 15.8%	\$270,991	\$276,044	+ 1.9%
Percent of Original List Price Received*	99.6%	99.3%	- 0.3%	100.0%	99.0%	- 1.0%
Inventory of Homes for Sale	10	9	- 10.0%	—	—	—
Months Supply of Inventory	1.4	1.2	- 14.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.