

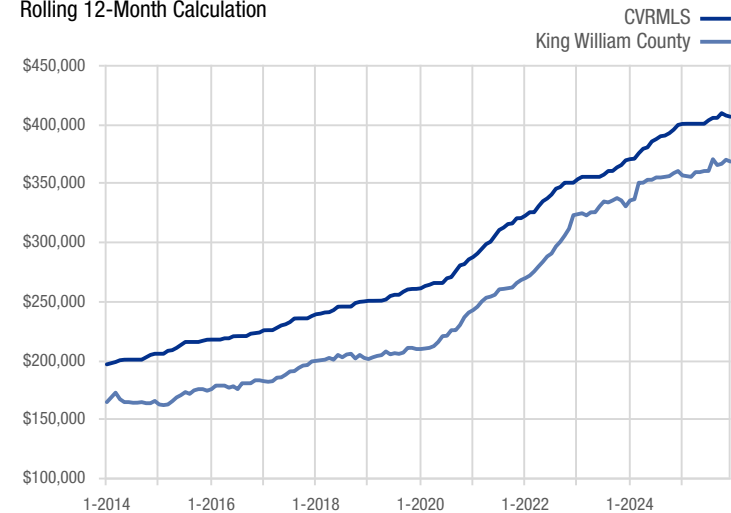
King William County

| Single Family                            | December  |           |          | Year to Date |              |          |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 12-2024 | Thru 12-2025 | % Change |
| New Listings                             | 19        | 8         | - 57.9%  | 285          | 248          | - 13.0%  |
| Pending Sales                            | 12        | 9         | - 25.0%  | 217          | 197          | - 9.2%   |
| Closed Sales                             | 19        | 16        | - 15.8%  | 221          | 203          | - 8.1%   |
| Days on Market Until Sale                | 55        | 40        | - 27.3%  | 52           | 52           | 0.0%     |
| Median Sales Price*                      | \$369,950 | \$354,000 | - 4.3%   | \$359,950    | \$368,000    | + 2.2%   |
| Average Sales Price*                     | \$407,509 | \$388,406 | - 4.7%   | \$372,912    | \$366,942    | - 1.6%   |
| Percent of Original List Price Received* | 100.8%    | 99.4%     | - 1.4%   | 98.5%        | 98.3%        | - 0.2%   |
| Inventory of Homes for Sale              | 54        | 32        | - 40.7%  | —            | —            | —        |
| Months Supply of Inventory               | 3.0       | 1.9       | - 36.7%  | —            | —            | —        |

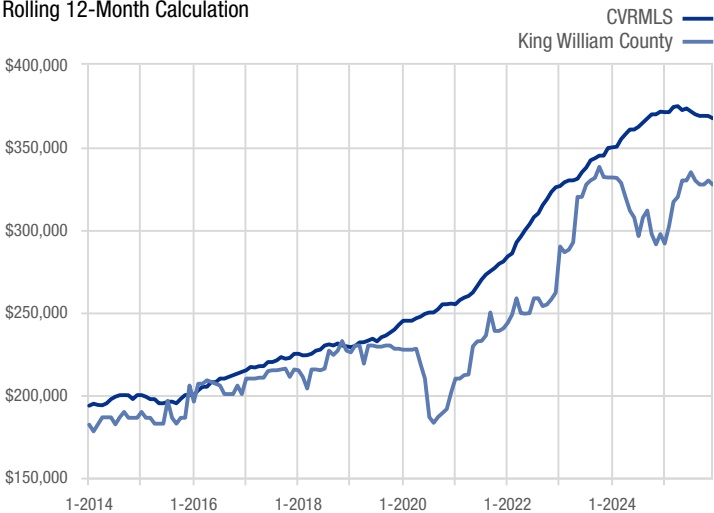
| Condo/Town                               | December  |           |          | Year to Date |              |          |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 12-2024 | Thru 12-2025 | % Change |
| New Listings                             | 4         | 2         | - 50.0%  | 49           | 64           | + 30.6%  |
| Pending Sales                            | 4         | 1         | - 75.0%  | 32           | 34           | + 6.3%   |
| Closed Sales                             | 2         | 3         | + 50.0%  | 27           | 34           | + 25.9%  |
| Days on Market Until Sale                | 64        | 39        | - 39.1%  | 60           | 66           | + 10.0%  |
| Median Sales Price*                      | \$359,500 | \$294,990 | - 17.9%  | \$297,500    | \$327,475    | + 10.1%  |
| Average Sales Price*                     | \$359,500 | \$310,830 | - 13.5%  | \$306,804    | \$335,406    | + 9.3%   |
| Percent of Original List Price Received* | 97.8%     | 98.7%     | + 0.9%   | 97.4%        | 98.5%        | + 1.1%   |
| Inventory of Homes for Sale              | 14        | 25        | + 78.6%  | —            | —            | —        |
| Months Supply of Inventory               | 5.3       | 8.1       | + 52.8%  | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.