

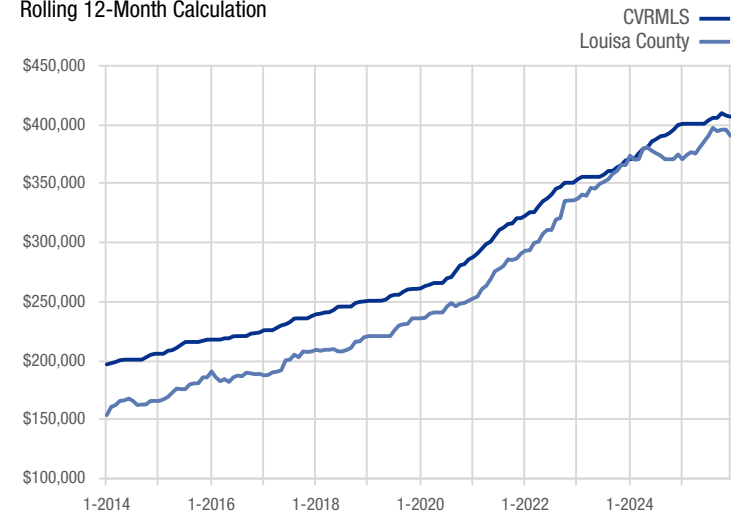
Louisa County

| Single Family | December | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 12-2024 | Thru 12-2025 | % Change |
| New Listings | 21 | 17 | - 19.0% | 438 | 438 | 0.0% |
| Pending Sales | 18 | 9 | - 50.0% | 330 | 286 | - 13.3% |
| Closed Sales | 27 | 24 | - 11.1% | 328 | 291 | - 11.3% |
| Days on Market Until Sale | 31 | 38 | + 22.6% | 40 | 45 | + 12.5% |
| Median Sales Price* | \$449,900 | \$384,700 | - 14.5% | \$374,000 | \$389,900 | + 4.3% |
| Average Sales Price* | \$450,286 | \$397,158 | - 11.8% | \$456,233 | \$433,166 | - 5.1% |
| Percent of Original List Price Received* | 97.7% | 96.7% | - 1.0% | 97.7% | 97.9% | + 0.2% |
| Inventory of Homes for Sale | 83 | 89 | + 7.2% | — | — | — |
| Months Supply of Inventory | 3.0 | 3.7 | + 23.3% | — | — | — |

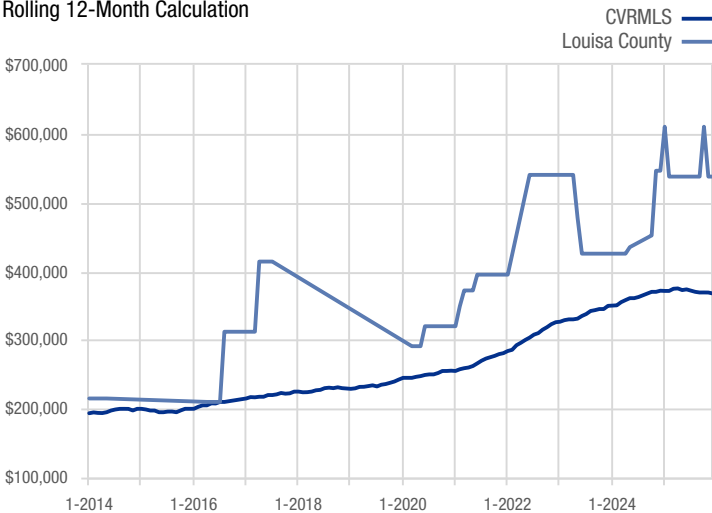
| Condo/Town | December | | | Year to Date | | |
|--|----------|------|----------|--------------|--------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 12-2024 | Thru 12-2025 | % Change |
| New Listings | 1 | 0 | - 100.0% | 4 | 0 | - 100.0% |
| Pending Sales | 1 | 0 | - 100.0% | 4 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 2 | 2 | 0.0% |
| Days on Market Until Sale | — | — | — | 52 | 68 | + 30.8% |
| Median Sales Price* | — | — | — | \$546,000 | \$537,500 | - 1.6% |
| Average Sales Price* | — | — | — | \$546,000 | \$537,500 | - 1.6% |
| Percent of Original List Price Received* | — | — | — | 95.3% | 95.8% | + 0.5% |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.