

Local Market Update – April 2026

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

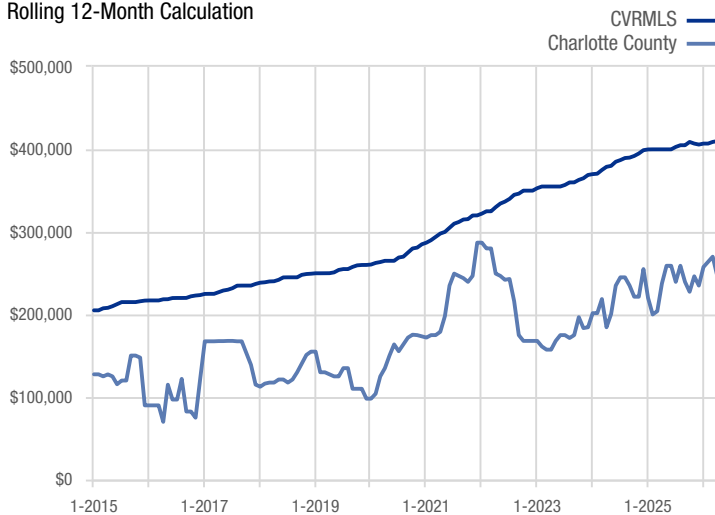
Single Family	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
Key Metrics						
New Listings	3	3	0.0%	14	11	- 21.4%
Pending Sales	2	2	0.0%	7	7	0.0%
Closed Sales	3	0	- 100.0%	7	2	- 71.4%
Days on Market Until Sale	75	—	—	48	161	+ 235.4%
Median Sales Price*	\$309,900	—	—	\$220,000	\$196,250	- 10.8%
Average Sales Price*	\$428,267	—	—	\$289,543	\$196,250	- 32.2%
Percent of Original List Price Received*	100.0%	—	—	96.5%	93.9%	- 2.7%
Inventory of Homes for Sale	10	7	- 30.0%	—	—	—
Months Supply of Inventory	6.5	3.7	- 43.1%	—	—	—

Condo/Town	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

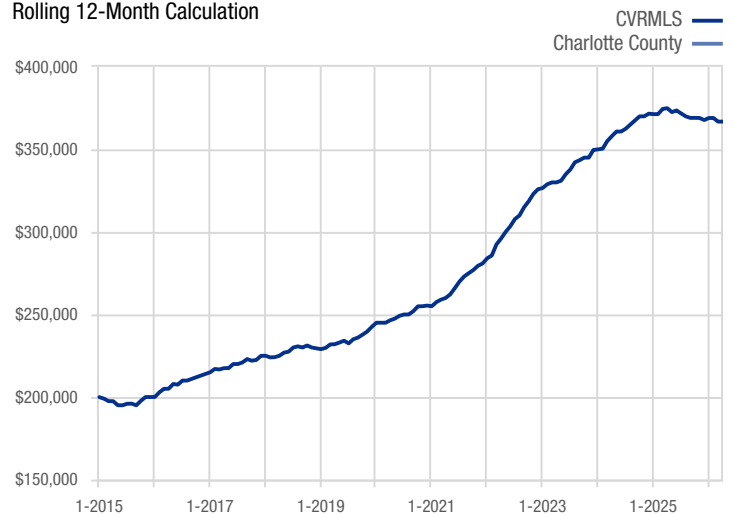
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.