

## Hanover County

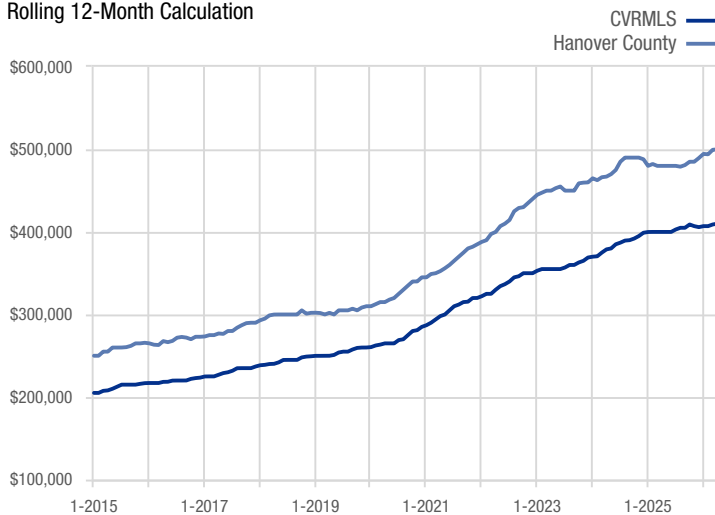
| Single Family                            | April     |                  |          | Year to Date |                  |          |
|--|-----------|------------------|----------|--------------|------------------|----------|
|  | 2025      | 2026             | % Change | Thru 4-2025  | Thru 4-2026      | % Change |
| <b>Key Metrics</b>                       |           |                  |          |              |                  |          |
| New Listings                             | 197       | <b>185</b>       | - 6.1%   | 516          | <b>588</b>       | + 14.0%  |
| Pending Sales                            | 117       | <b>139</b>       | + 18.8%  | 369          | <b>443</b>       | + 20.1%  |
| Closed Sales                             | 93        | <b>116</b>       | + 24.7%  | 318          | <b>337</b>       | + 6.0%   |
| Days on Market Until Sale                | 30        | <b>23</b>        | - 23.3%  | 32           | <b>32</b>        | 0.0%     |
| Median Sales Price*                      | \$468,500 | <b>\$515,000</b> | + 9.9%   | \$465,000    | <b>\$503,000</b> | + 8.2%   |
| Average Sales Price*                     | \$512,846 | <b>\$553,507</b> | + 7.9%   | \$509,430    | <b>\$538,754</b> | + 5.8%   |
| Percent of Original List Price Received* | 101.0%    | <b>100.5%</b>    | - 0.5%   | 100.0%       | <b>99.1%</b>     | - 0.9%   |
| Inventory of Homes for Sale              | 237       | <b>241</b>       | + 1.7%   | —            | —                | —        |
| Months Supply of Inventory               | 2.3       | <b>2.4</b>       | + 4.3%   | —            | —                | —        |

| Condo/Town                               | April     |                  |          | Year to Date |                  |          |
|--|-----------|------------------|----------|--------------|------------------|----------|
|  | 2025      | 2026             | % Change | Thru 4-2025  | Thru 4-2026      | % Change |
| <b>Key Metrics</b>                       |           |                  |          |              |                  |          |
| New Listings                             | 18        | <b>14</b>        | - 22.2%  | 91           | <b>92</b>        | + 1.1%   |
| Pending Sales                            | 11        | <b>17</b>        | + 54.5%  | 52           | <b>65</b>        | + 25.0%  |
| Closed Sales                             | 15        | <b>17</b>        | + 13.3%  | 45           | <b>54</b>        | + 20.0%  |
| Days on Market Until Sale                | 27        | <b>42</b>        | + 55.6%  | 36           | <b>63</b>        | + 75.0%  |
| Median Sales Price*                      | \$400,000 | <b>\$394,950</b> | - 1.3%   | \$368,000    | <b>\$403,000</b> | + 9.5%   |
| Average Sales Price*                     | \$429,985 | <b>\$416,617</b> | - 3.1%   | \$398,074    | <b>\$422,318</b> | + 6.1%   |
| Percent of Original List Price Received* | 101.6%    | <b>99.7%</b>     | - 1.9%   | 99.1%        | <b>98.3%</b>     | - 0.8%   |
| Inventory of Homes for Sale              | 66        | <b>50</b>        | - 24.2%  | —            | —                | —        |
| Months Supply of Inventory               | 4.5       | <b>3.6</b>       | - 20.0%  | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

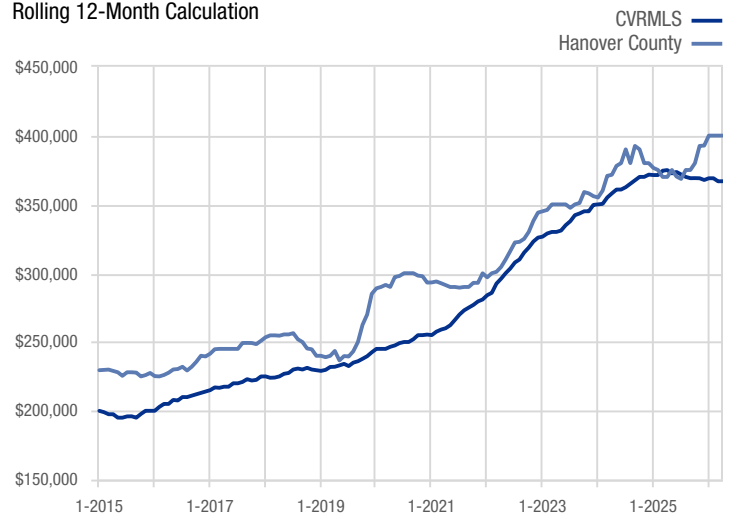
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.